

NEWSLETTER APRIL 7, 2021

NOTE FROM THE PRESIDENT

April 7th, 2021

Dear Members,

It is my pleasure to bring you the April newsletter.

Since November 2020, we have added 18 Charter Members, and they are:

- Anand Sheth
- Bhupendra (Bob) Singhal
- Connie Harrell
- Dolly Kapoor
- <u>Dr. Praveen Sinha</u>
- Gaurav Kumar
- <u>Hemant (Harry) Kurani</u>
- Hemesh Surana
- Jennifer Kobuki

- Mahesh Alampalli
- Mahesh Patel
- Natesh Kondancha
- Nitin Thakor
- Rich Gomez
- Roshan Shetty
- <u>Saji Gunawardane</u>
- Shafiur Rahman
- Shawn Chowdhry

TiE SoCal Satellite Chapter in Inland Empire

We have seen tremendous growth in our charter membership from Riverside and San Bernardino county. We have felt the need to expand our presence in that area. We are having a meet and greet with movers and shakers of that area on Saturday, April 10th. TiE SoCal invites the Inland Empire and Riverside Business owners, Physicians & Entrepreneurs, both men and women for free Mixer/Dinner event on Saturday April 10th at 6:30pm PST. Please register here.



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NOTE FROM THE PRESIDENT

TiE SoCal Angels Highlight

TiE SoCal Angels is a network of successful entrepreneurs, professionals, and highly educated individuals who are now turning their passion for business into investments and mentorship for the next generation.

Today, TiE SoCal Angels comprises of 50+ accredited investors who are actively investing and mentoring founders.

2021 Fund:

Building upon the grand success of TiE SoCal Angels 2020 Fund. The Board has decided to start our 2021 Fund, and I invite all the accredited investors to participate in our Fund. The minimum investment is \$10K and the maximum investment is \$250K. We are aiming to raise \$2 million. We had a fund 2021 presentation and Q&A last week and the recording of the event is available here.

If you are interested in investing in the 2021 fund, please reply back to me, at president@socal.tie.org, as soon as possible. We will start circulating the subscription documents by late April 2021.

Please feel free to reach out to for TiE SoCal angels or Fund 2021 questions.

- Chair, <u>Shankar Ram</u>, <u>shankar@TiESoCalAngels.com</u>
- Vice-Chair, <u>Dhaval Kapadia</u>, <u>Dhaval@TiESoCalAngels.com</u>

The 2020 Fund has invested in five companies in the USA; four in India and one in Germany and they are:

- WeVo
- <u>Elucidata</u>
- OpsCruise
- THB Technology, HealthCare, Big Data
- UNLU

- Kashware
- Urban Ground
- HAI Solutions
- Healionics
- Krishi Network



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In addition to these, TiE SoCal Angels Charter Members and Fund Members had multiple sidecar investments in February. Notable ones are Kashware, Healionics, Veriskin, and Krishi Network.

Our next pitching event is on Wednesday, April 21, 2021, starting at 5:30 pm. Please register here.

We are a strong group of 88 Charter members. For the complete list of our Charter Members, please visit - https://socal.tie.org/charter-member/

If you are interested in becoming a charter member, then please get in touch with me.

All of our online events are recorded, and you can find them on our <u>Facebook</u> page and on our <u>YouTube Channel</u>.

Thank You

Anshuman Sinha
President, <u>TiE SoCal</u> | 2020 - 2021
<u>president@socal.tie.org</u> | 714-504-7434
14 Countries | 61 Chapters | 3000 Charter Members | 15K
Members



Founder & Executive Producer | <u>StartupSteroid</u> Connecting Founders with Investors

CEO | Optizm Global | Executive & IT Search Firm 714.504.7434 | www.linkedin.com/in/anshumansinha1 www.optizmglobal.com | anshuman@optizmglobal.com Los Angeles | Dallas | New York | Canada | India



UPCOMING EVENTS

TIE SOCAL INLAND EMPIRE SATELLITE CHAPTER **APRIL 10, 6:30PM (PST)**



We are excited to announce that TiE Inland Empire - Riverside Satellite Chapter is opening in Q2' 2021. TiE Invites the Inland empire and Riverside Business owners, Physicians & Entrepreneurs, both men and women for Free Mixer/Dinner event

TIE Invites the Inland Empire and Riverside Business owners, Physicians & Entrepreneurs, both men and women for a FREE Mixer/Dinner event

WHAT IS TIE?

TiE is a nonprofit organization devoted to entrepreneurs in all industries at all stages, from incubation throughout the entrepreneurial lifecycle. With a global reach and local focus, the heart of TiE effort lies in its five foundational programs, mentoring, networking, education, incubate, and funding.

TIE GLOBAL

- 10,000+ startups
- 15.000+ members
- · 61 chapters globally
- · In 14 Countries

TIE SOCAL INITIATIVES

- · TiE SoCal Angels
- · TiE SoCal Business Connect
- · TiE SoCal Women · TiE SoCal Outreach
- · TiE SoCal Knowledge
- · TiE SoCal Social
- · TiE SoCal Entertainment

Education and startup learning · Partnering in Policy Making Domain expertise

THE TIE ADVANTAGE?

Largest network of entrepreneurs

Networking and building connections

Strong linkage to investors

JOIN TIE ANGEL FUND

Mentoring

come a part of a fund managed by TIE and get at ground level opportunities for

TiE Inland Empire - Riverside Satellite Chapter is opening in Q2'21

SATURDAY, APRIL 10 SWAD OF INDIA, UPLAND

- 6:30-7:30 pm Cocktail Mixer
- 7:30-8:30 pm TiE presentation
- 8:45 pm Dinner







TiE Leadership:

Navneet Chugh, TiE SoCal Founder & Board Member

Shankar Ram, Board Member & TiE SoCal **Angels Chair**

Anshuman Sinha, President Anil Ramineni, Executive Director Ashish Saboo, President-Elect (2022,2023)

Event Organizers:

Shawn Chowdhry, Charter Member Hemant Kurani, Charter Member

Agenda:

- 6:30 pm to 7:30 pm Cocktail Mixer
- 7:30 pm to 8:30 pm **TiE Presentation**
- 8:45 pm **Dinner**







Save Your Spot



UPCOMING EVENTS

THE INFRASTRUCTURE OF BLOCKCHAIN & FAST - EVOLVING OPPORTUNITIES FOR ENTERPRENEURS

APRIL 14, 12 PM (PST)



During the knowledge series on "The Infrastructure of Blockchain" we will discuss the practical infrastructure forces at play and its interplays with the real, regulated world, which is something that many of them might not know that much about. We will discuss payments, securities, etc., and the interplay with blockchain. We will also explore fast-evolving entrepreneurship paths.

We have 2 successful entrepreneurs and practitioners on our panel:

Jor Law, Blockchain Strategy Advisor, Attorney, Entrepreneur. An entrepreneur who has successfully built and exited his own startup - https://www.linkedin.com/in/jorlaw/

Kevin Lehtiniitty, Chief Strategy Officer, Prime Trust. Kevin brings a decade of new-product experience in the tech industry - https://www.linkedin.com/in/kevinlehtiniitty/

Moderator:

Ravi Kondagunta, CEO Traction Labs - https://www.linkedin.com/in/kondagunta/



PITCH EVENT - APRIL 2021



TiE SoCal Angels team is excited to bring our popular Startup Pitching event online. We are going to have 4 awesome startups pitch their business plan, idea, product and fund request in front of our panel of industry leaders and investors.

If you are interested in pitching your startup, please apply at the TiE SoCal Angels website. When you go to the website, please review our philosophy, investment process, and partner list. We are still taking applications for our Virtual Startup Pitch.

Investors and judges who have agreed to attend include: Shankar Ram, Venkat Tadanki, Vijay Kottarapa, Ajay Prasad, TiE SoCal angels Investors and a few Partner Investors.

Who should attend and see the pitches?

If you have an early-stage or startup company, are an aspiring entrepreneur, an angel investor or venture capitalist, family office manager, corporate VC or supporter of the entrepreneurial ecosystem, this is the event for you! As the event gets closer, we will share the name and information about the selected startups.

Apply To Pitch



UPCOMING EVENTS

HIRING GREAT PLAYERS APR 28, 2021 12 PM (PST)



Even in times of rising unemployment A-Players usually have jobs. What motivates them to leave and how can you capitalize on that?

Further, there are people who interview well and those who do not. This is a skill, and may not be related to the positions for which they are applying. We will discuss ways to get past the superficial and find people who are a real fit with your organization.

A team of great players will accelerate your business's growth, improve your customers' experience, and build a better and stronger internal culture.

Moderated by Nitin Bajaj, our panelists will share best practices, mistakes to avoid, and their insights into what works and what does not.

Our Panel will consist of TiE SoCal Charter Members Imtiaz Mohammady, Nitin Thakor and Sturdy McKee.

Register Now



CHARTER MEMBER SPOTLIGHT

Name - Rich Gomez

Email - rich@rgassociates.biz

Company - RG & Associates

LinkedIn - https://rgassociates.biz

Website - https://www.linkedin.com/in/rtgomez/



A senior executive with a combination of vision and corporate realism, acknowledged for a capacity to harness the enthusiasm and talents of others, identify core issues, and develop the necessary resources to stretch funds and achieve technology objectives across a broad-base of industries by adopting and implementing Lean Six Sigma principles.

Name - Mahesh Alampalli

Email - mahesh.alampalli@innowhyte.com

Company - Innowhyte .Inc

LinkedIn - https://bit.ly/3uHZiuO

Website - https://www.innowhyte.com/



Entrepreneur with a background in technology strategy, architecture, and cloud-enabled products & solutions, bringing to bear 25+ years of accumulated experience spanning several disciplines and roles as CTO, IT Transformation Strategist, Advisor, Enterprise Architect, Product Owner, Incubation Leader, R&D, and Engineering Manager.

Name - Nitin Thakor

Email - nitin.thakor@gebbs.com

Company - GeBBS Healthcare Solutions

LinkedIn - https://bit.ly/3qcqPkl

Website - https://gebbs.com



Nitin Thakor is the President and CEO of GeBBS Healthcare Solutions. Nitin is highly recognized in Healthcare as a thought leader in identifying future trends and as an innovator in developing and providing value added technology enabled solutions. He is widely respected as a customer advocate, while illustrating a lifelong commitment to entrepreneurial-ship. Under his leadership, GeBBS has grown exponentially.



CHARTER MEMBER SPOTLIGHT

Name - Hemant (Harry) Kurani

Email - harrykurani@gmail.com

Company - VirtuBox Infotech Private Limited

LinkedIn - https://bit.ly/3848K1P

Website - https://www.virtubox.io/



Born in Rangoon, raised in Raipur, graduated with M.S. in Chemistry from Mumbai University, Diploma in Business and Shipping. Immigrated to USA in 1989 with \$37 in pocket. Purchased a retail Pool Supply in 1990 with \$500 down. Expanded to 14 retail location by 2010 and \$20 million turnover. Shifted focus to distribution and created four utility patents on pool accessories. Shifted focus to Saas platform for Business Apps and Kiosks. Three years and hundreds of hours and half a million invested to finish the POC. Launched the apps for Food and B&M along with CoVID -19 related non-touch solutions for Macro Billboards. Super excited with opportunities presented across all verticals.

Name - Natesh Kodancha

Email - nkodancha@satwic.com

Company - Satwic Inc

LinkedIn - https://bit.ly/3qhsyFy

Website - https://satwic.com



Natesh has about 20 years of experience in the IT industry. With his technical and business acumen, he has helped define the vision and implemented top-notch solutions in the Business Intelligence and Data Integration space for several prestigious clients. He has promoted consistent delivery excellence across several client engagements and has earned himself the respect of key client executives.



CHARTER MEMBER & PARTNER EVENTS



When - 9th April, 11 am PST

Where - Zoom (please contact for details)

The session will be facilitated by Kaajal Desai. Kaajal is a Software Consultant by profession. She has been with the Art of Living program for the last 13 years. She has been a part of numerous programs and community service initiatives over the years.

Agenda:

The tendencies of our mind and how to overcome negative patterns using certain breathing techniques.

A calming breathing technique to quiet and relax the mind, preparing it for deep meditation. About the benefits of SKY Breath Meditation, a powerful technique that will remove deeprooted blocks, quiet the mind and lead you into effortless meditation.



CHARTER MEMBER & PARTNER EVENTS



MARTHA MONTOYA

Founder, CEO of AgTools that provides real-time market data for agriculture and food supply chain industries. Has over 28+ years of worldwide food/agricultural and supply chain experience, sourcing ingredients from mom and pop operators to Fortune 100 corporations across the Americas to New Zealand, Australia and Thailand representing buyers and sellers.



Saturday, Apr 10th, 2021 fb.com/TheIndustryShow



production of antha prerna foundation, a 501 c(3) nonprofit

Watch Here



Register Now



CHARTER MEMBER & PARTNER EVENTS



For the upcoming English Hinglish session, we will start off by discussing vocabulary associated with handymen, such as plumbers, electricians, painters, gardeners, cleaning ladies and nannies. All relevant vocabulary will be shared and games will be played right after!



PAST EVENTS



OPEN MIC INITIATIVE MARCH 3, 05.00 PM (PST)





Watch Recording



PITCH EVENT - MARCH 17, 2021

Startups Who Pitched In This Event

- 1. Red Carpet Rocks (Urvi Tejani) Red Carpet Rocks is a membership jewelry rental platform accessed by a website that allows women to rent jewelry for any occasion, anytime.
- 2. The Wijit Company (Brian Watwood) The Wijit Company was founded to invent, design, develop, manufacture, market, sell and distribute complex rehab mobility equipment to increase the quality of life for wheelchair-dependent people, through mobility products that reduce injury, promote physical activity and allow independence.
- 3. Intellicare Health (Vikram Marla) IntelliCare Health is a population health service that allows Managed Care Groups to have access to certified providers for ancillary care, advice, triage, and education, primarily filling the void of making it easier for members to receive preventative and urgent care. Group members get access via an app to reach providers on the Intellicare Technology Platform for consults and get their prescriptions filled.
- 4. My Vista Inc (Rupert Runewitsch) My Vista is a platform that keeps the consumer in the driving seat and allows offline/customer centric businesses to deliver the engagement and service customers expect.

Watch Recording



PAST EVENTS



EARLY ROUND FUNDRAISING - DO'S & DON'TS AND BEST PRACTIES MARCH 24, 12.00 NOON (PST)



Watch Recording

TIE SOCAL ANGELS FUND 2021 PRESENTATION & Q&A APRIL 3, 11 AM (PST)



Watch Recording



CHARTER MEMBER NEWS & ARTICLES

PHISHERS TARGETING CLOUD SERVICES: 5 STEPS TO STAY AWARE - ANIL RAMINENI (CEO CQ INFOTECH)



Cloud has numerous advantages for businesses, as it convenient and brings a substantial ROI. With so many features, it has also become a ground for attackers and cybercriminals who are always in attack mode and looking for chances to mishandle data. The amount of sensitive data with the work from home culture also poses a huge threat, but with countermeasures mentioned here and partnering up with an expert organization like CQ Infotech, your business is safe. Contact us today to know, how we can set up a strategy for you.

Read More



SPONSORS

























SOCAL TEAM 2021



Anshuman Sinha President TiE SoCal



Dhaval Kapadia Vice-Chair TiE SoCal Angels



Ravindra Kondagunta Chair TiE SoCal Knowledge



Shankar Ram Chair TiE SoCal Angels



Sanjay Dalal Marketing Chair TiE SoCal



Nitin Bajaj Vice-Chair TiE SoCal Business Connect



Anand Mahale
Chair
TiE SoCal Membership



Ashish Saboo
President-Elect 2022, 2023
TiE SoCal



Sturdy McKee

Chair TiE SoCal Business Connect



Vijay Mididaddi Chair TiE SoCal Social



Rajeev Aggarwal
Chair
TiE SoCal Entertainment



Anil Ramineni Executive Director TiE SoCal



Jennifer Kobuki Chair TiE SoCal Women



Moe Rock
Chair
TiE SoCal Outreach



DOWNLOAD PAST NEWSLETTERS

- Mar 3, 2021
- Feb 3, 2021
- Jan 11, 2021
- Dec 16, 2020
- Nov 4, 2020
- Oct 21, 2020
- Oct 7, 2020
- Sep 16,2020

- Sep 2,2020
- Aug 5, 2020
- July 15, 2020
- <u>July 1, 2020</u>
- June 17, 2020
- June 3, 2020
- May 22, 2020

For any suggestions regarding our upcoming newsletters or to get yourself or your brand/business featured in TiE SoCal newsletter. Please feel free to reach me out at president@socal.tie.org



Anecia Sawyer

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