

NOTE FROM THE PRESIDENT

March 3, 2021

Dear members,

It is my pleasure to bring you the March newsletter.

TiE SoCal Angels Highlight

I am excited to start this update by highlighting that the TiE 2020 fund is nearly 80% invested, and we are starting the 2021 fund soon.

We have so far invested in eight companies, and they are:

- [WeVo](#)
- [Elucidata](#)
- [OpsCruise](#)
- [THB - Technology, HealthCare, Big Data](#)
- [UNLU](#)
- [Kashware](#)
- [Urban Ground](#)
- [HAI Solutions](#)

In addition to these, TiE SoCal Angels Charter Members and Fund Members had multiple side-car investments in February. Notable ones are Kashware, Healionics, and Veriskin.

2021 Fund

The 2021 fund will build on the successes of 2020 and will continue to search for the best investment opportunities in the Startup ecosystem for our angel group. Our goal for the 2021 fund is to raise **\$5 million** to be invested over the coming year. If you are interested in investing in the 2021 fund, please reply back to me, at president@socal.tie.org, as soon as possible. We will start circulating the subscription documents by April 2021.

Please feel free to reach out for TiE SoCal Angels or Fund 2021 questions.

- Chair, [Shankar Ram](#) - shankar@TiESoCalAngels.com
- Vice-Chair, [Dhaval Kapadia](#) - Dhaval@TiESoCalAngels.com

NOTE FROM THE PRESIDENT

TiE SoCal Angels is a network of successful entrepreneurs, professionals, and highly educated individuals who are now turning their passion for business into investments and mentorship for the next generation.

Our next pitching event is on Wednesday, March 17, 2021, starting at 5:30 pm (PST). [Please register here.](#)

We are a strong group of 87 Charter members, and **our charter members are having a golf outing on Saturday, March 7.** Many more such events are in the pipeline throughout this year. For the complete list of our Charter Members, please visit - <https://socal.tie.org/charter-member/>

If you are interested in becoming a charter member, then please get in touch with me.

All of our online events are recorded, and you can find them on our [Facebook page](#) and on our [YouTube Channel](#).

Thank You

Anshuman Sinha

President, [TiE SoCal](#) | 2020 – 2021

president@socal.tie.org | 714-504-7434

14 Countries | 61 Chapters | 3000 Charter Members | 15K Members

Founder & Executive Producer | [StartupSteroid](#)

Connecting Founders with Investors

CEO | [Optizm Global](#) | Executive & IT Search Firm

714.504.7434 | www.linkedin.com/in/anshumansinha1

www.optizmglobal.com | anshuman@optizmglobal.com

Los Angeles | Dallas | New York | Canada | India



EXCLUSIVE OFFER TO TIE SOCAL COMMUNITY

Ajay Prasad, Charter Member Repugen

A healthcare reputation management platform and plan to launch a new app through it to help patients get a consolidated reputation report card of doctors they are evaluating for themselves or their loved ones.



All-in-One Healthcare Reputation Management Platform

93% of patients rely heavily on online reviews to select their healthcare provider. With RepuGen, you can be the provider they choose.



You can find the beta version of the app at www.repugrade.com. Just add any doctor or dentist information on the form. You will either see the report immediately if the provider is in our database or get emailed within 24 hours if she is not in the database. BTW, the platform would not store your information if the report has to be sent via email.

93% of patients use the online reputation of healthcare providers in their selection process. However, most of them use 1-2 review platforms; thus, they make the decision based on partial information. As a result, they could be making the wrong decision. We developed this app to ensure that they have all relevant information in one place while making this critical decision.

Please send me your feedback directly by email to Ajay@repugen.com. I will use your input to improve the app before launching it. Thanks a lot for your help.

EXCLUSIVE OFFER TO TiE SOCAL COMMUNITY

Shafiur Rahman, Charter Member Chatterworks

We are excited to offer the TiE members early access to ChatterWorks, a new recruiting and prospecting tool that simplifies sourcing/prospecting and personalizes communicating with candidates/prospects:

- Perform customized, boolean capable searches for over 300M plus profiles.
- Manage all of your projects/opportunities and candidates/prospects in one platform, with integrations to your systems.
- Contact candidates/prospects at the right place (e.g. Twitter, IG), at the right time (e.g. 5pm on Tuesday's), and with the right messaging (e.g. posts a lot about Big Ten football) using Chatter's social and semantic insights (coming soon).

Join ChatterWorks now: the product is free to use now but the first 1000 sign-ups for our premium features will receive a 50% discount for the lifetime of their subscription. As an added bonus for TiE members, we will provide an additional 17% discount on top of this for a total discount of 67% bringing the pricing down to \$100 per month per seat for unlimited access.

Link to sign up: <https://signup.chatterworks.com/tie>

UPCOMING EVENTS



TiE SoCal Open Mic presents endless opportunities for you in three minutes. You can:

- *You get to showcase you or your business*
- *Present your startup/ business ideas*
- *Reach out to customers and collaborators*
- *Find co-founders*
- *Expand your network*
- *Get to know your fellow Members, Charter Members and network with them*

What you wish to speak, or present is decided by you for three minutes.

Open Mic is for paid members of TiE SoCal only

[**Register Now**](#)

Succeeding In Enabling Growth And Sales During The Pandemic

Knowledge Series Webinar - Mar 10, 2021 12:00 PM (PST)



TiE SoCal Knowledge Series is excited to bring a webinar on Succeeding in enabling growth and sales during the pandemic.

Our panelists will share stories of success, cautionary tales, and their insights into powerful and amazing stories - that we could all celebrate and learn from as a community.

Moderator: [Ravi Kondagunta](#), will moderate a unique panel of TiE SoCal Charter Members with unique perspectives on Succeeding in enabling growth and sales during the pandemic.

Panelists:

- [Kailash Attal](#) is CEO and Managing Partner at Abhra, Inc, and has served as SVP at Ness Technologies, and as Chief Quality Officer and Chief Services Officer at UST Global. He brings years of executive level experience from multiple companies.
- [Venkat Tadanki](#) is a Managing Partner at Anvaya Ventures and a Managing Member of the TiE SoCal Angels Fund, as well as an investor in a number of other companies. He brings the perspective of a seasoned investor, advisor, and Board Member to the panel.

[Register Now](#)



PITCH EVENT - MARCH 17, 2021

In this event, TiE SoCal will continue its tradition of highlighting the best and most innovative startups that are currently raising capital to take their business to the next level. Our goal is to support this next generation of entrepreneurs by giving them the broadest platform to help them achieve their goals.

In the audience, we will have the Board members of the TiE SoCal 2020 Fund, as well as the full membership of the TiE SoCal Angels group. In addition, we are inviting select leaders from the Angel community that we believe will benefit from this event.

Our prescreening committee is hard at work picking the right companies to present for this event. If you know any company that you believe should be in our consideration, please feel free to forward them to the below link to submit their information.

The prescreening committee will announce the names of the companies that have been selected to present before the event. We will make their information available to the RSVP list.

We are excited to host this great event and are looking forward to seeing you there.

[Apply To Pitch](#)

Name - Rich Gomez

Email - rich@rgassociates.biz

Company - RG & Associates

LinkedIn - <https://rgassociates.biz>

Website - <https://www.linkedin.com/in/rtgomez/>



A senior executive with a combination of vision and corporate realism, acknowledged for a capacity to harness the enthusiasm and talents of others, identify core issues, and develop the necessary resources to stretch funds and achieve technology objectives across a broad-base of industries by adopting and implementing Lean Six Sigma principles.

Name - Mahesh Alampalli

Email - mahesh.alampalli@innowhyte.com

Company - Innowhyte .Inc

LinkedIn - <https://bit.ly/3uHZiuO>

Website - <https://www.innowhyte.com/>



Entrepreneur with a background in technology strategy, architecture, and cloud-enabled products & solutions, bringing to bear 25+ years of accumulated experience spanning several disciplines and roles as CTO, IT Transformation Strategist, Advisor, Enterprise Architect, Product Owner, Incubation Leader, R&D, and Engineering Manager.

Name - Nitin Thakor

Email - nitin.thakor@gebbs.com

Company - GeBBS Healthcare Solutions

LinkedIn - <https://bit.ly/3qcgPKL>

Website - <https://gebbs.com>



Nitin Thakor is the President and CEO of GeBBS Healthcare Solutions. Nitin is highly recognized in Healthcare as a thought leader in identifying future trends and as an innovator in developing and providing value added technology enabled solutions. He is widely respected as a customer advocate, while illustrating a lifelong commitment to entrepreneurialship. Under his leadership, GeBBS has grown exponentially.

Name - Hemant (Harry) Kurani

Email - harrykurani@gmail.com

Company - VirtuBox Infotech Private Limited

LinkedIn - <https://bit.ly/3848K1P>

Website - <https://www.virtubox.io/>



Born in Rangoon, raised in Raipur, graduated with M.S. in Chemistry from Mumbai University, Diploma in Business and Shipping. Immigrated to USA in 1989 with \$37 in pocket. Purchased a retail Pool Supply in 1990 with \$500 down. Expanded to 14 retail location by 2010 and \$20 million turnover. Shifted focus to distribution and created four utility patents on pool accessories. Shifted focus to SaaS platform for Business Apps and Kiosks. Three years and hundreds of hours and half a million invested to finish the POC. Launched the apps for Food and B&M along with CoVID -19 related non-touch solutions for Macro Billboards. Super excited with opportunities presented across all verticals.

Name - Natesh Kodancha

Email - nkodancha@satwic.com

Company - Satwic Inc

LinkedIn - <https://bit.ly/3qhsyEy>

Website - <https://satwic.com>



Natesh has about 20 years of experience in the IT industry. With his technical and business acumen, he has helped define the vision and implemented top-notch solutions in the Business Intelligence and Data Integration space for several prestigious clients. He has promoted consistent delivery excellence across several client engagements and has earned himself the respect of key client executives.



Building a Business for a Future That is Already Here Exploring Business Models

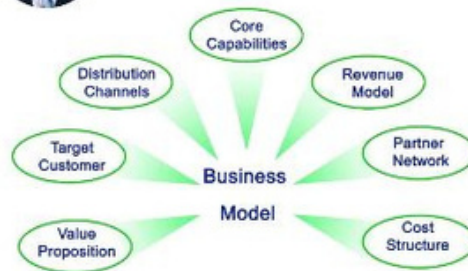
BUILDING A BUSINESS FOR A FUTURE THAT IS ALREADY HERE

Feb 24, 2021 12:00 PM (PST)



MODERATOR

Nitin Bajaj
Host, The Industry Show



PANELISTS



Ajay Prasad
CEO, Repugon



Mangesh Mahajan
Partner, Watermark Venture Capital



Sanjay Shrivastava
VP, Upstream Marketing and Strategy at STG plc



Sturdy McKee
Entrepreneur and Business Coach

[Watch Recording](#)

PITCH EVENT - FEBRUARY 17, 2021

Startups Who Pitched In This Event

1. [BLOOMFIELD ROBOTICS](#) (Mark DeSantis) – We assess the health and performance of plants, one plant at a time, for specialty crop growers using deep learning and image processing.
2. [Empath](#) (David Dorfman) – We use artificial intelligence to analyze any video meeting and provide state of mind analytics followed by virtual micro-training for rapid improvement.
3. [LinkDyn Robotics](#) (Bongsu Kim) – LinkDyn Robotics is commercializing new autonomous mobile manipulator robots to automate mundane manual tasks in professional service areas.
4. [PartRunner](#) (Yosh Rozen) – OnDemand Fleet For Last-Mile Deliveries

[Watch Recording](#)



CYBER SECURITY, PRIVACY AND COMPLIANCE TRENDS 2021

Feb 10, 5:00 PM PST



Zafar Khan
CEO, RPost
Speaker



Anil Ramineni
CEO, CQ Infotech
Speaker



Axel Tillmann
(Corporate Strategy and M&A)
Alpha-Consult
Speaker



Ravindra Kondagunta
CEO, Traction Labs
Moderator



[Watch Recording](#)

Goal Getting 2021 Success Workshop

GOAL GETTING 2021 SUCCESS WORKSHOP



FEB 3, 2021, 4 PM (PST)

SPEAKERS



Jennifer Kobuki

Charter Member - TIE SoCal
America's #1 Hottest Confidence Speaker,
Mindset Expert, Best-Selling Author GET
UNSTOPPABLE CONFIDENCE IN JUST 7 DAYS



Smita G. Bagla

Charter Member - TIE SoCal
CEO, Aligned Strategies,
AlignStra Ventures

[Watch Recording](#)




CHUGH
www.chugh.net

TAX TIPS FOR 2020 AND 2021

What Every Individual and Business Filer Should Know

Join our experienced team of [Chugh CPAs, LLP](#) professionals for answers to your most frequently asked tax questions during our live webinar on **Wednesday, February 3 at 11:30 AM PST / 2:30 PM EST.**



KHUSHBU DOSHI
CPA & Team Lead

POOJA SRIVASTAVA
Team Lead & Accountant

SWATHI GANDHAM
Accountant

WEBINAR | MARCH 3 | 11:30AM PST / 2:30PM EST

[Register Now](#)



This webinar is for Startup Founders, Business Owners and Entrepreneurs

It can be an exciting thing, starting your own business. But like many others who have begun their own startup companies, it soon becomes apparent how daunting it can be to make the company a success, or even just to keep it going.

For those that do have startup companies, it can be a tricky thing to market the business and make it grow.

[Join our webinar](#) and learn top tips in becoming a successful founder and grow your startup.

[Register Now](#)



YOSSUF ALBANAWI
Co-founder and CEO of Pilleve, a digital health company. Youngest member of the Opioid Task Force in North Carolina and listed on Forbes 30U30 and DC Inno. Featured on TED, highlighting the importance of destigmatizing mental health and addiction.

the industry show
Season 6
global entrepreneurial journeys

Saturday, Mar 6th, 2021
fb.com/TheIndustryShow

This interview is made possible by:





Host: Nitin Bajaj

Podcast 

production of antha prerna foundation, a 501 c(3) nonprofit

[Register Now](#)

SPONSORS





Anshuman Sinha
President
TiE SoCal



Shankar Ram
Chair
TiE SoCal Angels



Ashish Saboo
President-Elect 2022, 2023
TiE SoCal



Anil Ramineni
Executive Director
TiE SoCal



Dhaval Kapadia
Vice-Chair
TiE SoCal Angels



Sanjay Dalal
Marketing Chair
TiE SoCal



Sturdy McKee
Chair -
TiE SoCal Business Connect



Jennifer Kobuki
Chair
TiE SoCal Women



Ravindra Kondagunta
Chair
TiE SoCal Knowledge



Nitin Bajaj
Vice-Chair
TiE SoCal Business Connect



Vijay Mididaddi
Chair
TiE SoCal Social



Moe Rock
Chair
TiE SoCal Outreach



Anand Mahale
Chair
TiE SoCal Membership



Rajeev Aggarwal
Chair
TiE SoCal Entertainment

- [Feb 3, 2021](#)
- [Jan 11, 2021](#)
- [Dec 16, 2020](#)
- [Nov 4, 2020](#)
- [Oct 21, 2020](#)
- [Oct 7, 2020](#)
- [Sep 16, 2020](#)
- [Sep 2, 2020](#)
- [Aug 5, 2020](#)
- [July 15, 2020](#)
- [July 1, 2020](#)
- [June 17, 2020](#)
- [June 3, 2020](#)
- [May 22, 2020](#)

For any suggestions regarding our upcoming newsletters or to get yourself or your brand/business featured in TiE SoCal newsletter. Please feel free to reach me out at president@socal.tie.org



Anecia Sawyer

Editor, TiE SoCal Newsletter

Contributor, The Los Angeles Tribune

LinkedIn - <https://bit.ly/3hFpAYj>

Webmaster & Digital Marketing Partner

[SkeegTen, Inc.](#)

Phone - 866-922-4974

Email - contact@skeegten.com



News & Media Partner

[The Los Angeles Tribune](#)

The Los Angeles Tribune
