

NOTE FROM THE PRESIDENT

November 04, 2020

Dear Members,

It is a great pleasure for me to send you the 12th newsletter this year. I hope everyone is safe and well. I want to start out by inviting you to our next pitch event on November 18, 2020 at 5:30 p.m. Details to RSVP for this event are below.

I also want to share with you some really interesting initiatives that are sponsored by TiE Global and will add value in a very direct way to the TiE SoCal chapter and to your membership. Please review them below:

TYE High School Academy Program 2020-2021:

We have partnered with TiE Silicon Valley to bring TiE Young Entrepreneurs Virtual High School Academy program across the globe 2020-2021

TYE Silicon Valley High School Academy is a 10 week (11/8/20 - 3/21/21) prestigious entrepreneurship program, specifically created for high school students. The curriculum is designed by the reputed UC Berkeley Professor of Entrepreneurship, Naeem Zafar.

Students will learn from industry experts about the various stages of entrepreneurship. From product ideation, proof of concept, team building, all the way to product launch & pitch. Winning teams compete at the global level for cash prizes.

Additional details are available at <https://www.tye-sv.org/tye-academy> for TiE SoCal community, we have created a special discount code. Use **TiESoCal250** as the discount code for \$250 off the regular price.

NOTE FROM THE PRESIDENT

TiEcon Southwest 2020

The TiE SoCal Executive Committee has decided to hold TiEcon Southwest on Saturday, December 12th 2020. This event will be conducted online. We are working on getting great speakers and designing engaging seminars for this event. Please let me know if you have any suggestions or recommendations on how we can make this event exciting for you. We will send out the "Save The Date" invitation in the very near future.

We are planning to print TiEcon Brochure which will have Charter Member profile/directory. Please contact me if you want to give a full page or half page ad in the brochure. The Brochure will be available online as PDF download also. You can download the 2019 brochure here - <https://tieconsouthwest.com/brochure/>

Charter Member Benefits

Launch of the TiE Smart card, a TiE micro-website on your phone as an App for Charter Members; gives you the option to network with all CM's across the globe without sharing emails or mobile numbers, let's you do group chat on various topics of your interest, check out your chapter and global events, access to special deals, offers and sponsors all at one place and easily accessible. If you have not downloaded the same, please reach out to your chapter ED's or admins, they will be able to help you with the same.

TiE Global Launched 10 Special Interest Groups (SIGs) to connect with CMs from across the world, who have similar business interests. Current sectors covered- Alternate Funding, Education, Emerging Tech, Fintech, Gaming & Media, Healthcare, Hospitality & Tourism, Manufacturing, Social Entrepreneurship, and Sustainability. If you'd like to know more, please reach out to your chapter admins or log in from your TiE smart card.

Free membership access of the Opportunity Network (ON) till the end of 2020 for now – a network of 30,000 leaders and deals worth over \$200 billion. ON is an online network to trade your products or services, raise or make investments, merge or acquire business outside of TiE membership, with HNIs across the world.

TiE Angels program, for a nominal fee for all CM's, gives the option to co-invest with other fellow charter members who invest locally into startups in their geography. TiE Global Angels in the US or TiE India Angels in India are the two platforms that facilitate angel investment through an App, with all information available on your phone. If you have not registered yet please do register for TGA (<http://tiny.cc/xskxsz>) and for TIA (<http://tiny.cc/TIA>).

NOTE FROM THE PRESIDENT

Upcoming Event

I want to invite you to join us for our 8th. startup pitch event on November 18th. 2020 5:30 PM. In this event, we will continue our tradition of highlighting the best and most innovative startups currently raising capital to take their business to the next level.

In the audience, you will be joined by the TiE SoCal 2020 Fund Board members, as well as your fellow Charter Members from the TiE SoCal Angels group. We are also inviting select leaders from the Angel community that we believe can add value to our organization. If you are available to participate, please [RSVP](#) here.

All of our online events are recorded, and you can find them on our [Facebook Page](#) and on our [YouTube Channel](#).

Thank You

Anshuman Sinha
President, [TiE SoCal](#) | 2020 - 2021
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14 Countries | 61 Chapters | 3000 Charter Members
| 15K Members

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Connecting Founders with Investors
CEO | [Optizm Global](#) | Executive & IT Search Firm
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Los Angeles | Dallas | New York | Canada | India



Monthly Pitch Events



When - Wednesday, November 18th 2020

TiE SoCal Angels team is excited to bring our popular Startup Pitching event online. Every month, we are going to have 4 awesome startups pitch their business plan, idea, product and fund request in front of our panel of industry leaders and investors.

If you are interested in pitching your startup, please apply at the TiE SoCal Angels website. When you go to the website, please review our philosophy, investment process, and partner list. We are continually taking applications for our next month's Pitch Event. Investors and judges who have agreed to attend include: Shankar Ram, Venkat Tadanki, Vijay Kottarapa, Ajay Prasad, TiE SoCal angels Investors and a few Partner Investors.

Who should attend and see the pitches? If you have an early-stage or startup company, are an aspiring entrepreneur, an angel investor or venture capitalist, family office manager, corporate VC or supporter of the entrepreneurial ecosystem, this is the event for you! As the event gets closer, we will share the name and information about the selected startups for that month. If you are interested in pitching your startup, Please apply at the [TiE SoCal Angels](#) website

[Save Your Spot](#)



When - Saturday, December 12th 2020

TiEcon Southwest is Southern California's premier entrepreneurship conference. The event is among the most sought-after event among the SoCal business community. Earlier versions of TiEcon attracted over 800 attendees and this year it is going to grow more.

This year we are opting for a digital format that greatly increases our reach and we are looking at a large number of attendees consisting of various groups like entrepreneurs, business leaders, policymakers, investors, c-level executives, and startup founders, etc.

Ashish Saboo

TiE SoCal | TiEcon Southwest Chair

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[Save Your Spot](#)

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LinkedIn - <https://bit.ly/3jZ41Sl>



My entrepreneurial journey started as a kid selling candy bars and mowing lawns. It grew into bigger businesses and then advising and coaching. I love my coaching role now, helping entrepreneurs bring their dreams to life.

Name - Anil Ramineni
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Company - CQ Infotech
Website - <https://cqinfotech.com>
LinkedIn - <https://bit.ly/34i7977>



Anil Ramineni is a Successful Technology Entrepreneur, Angel Investor & CEO @ CQ InfoTech, a Technology Solutions Company. Resourceful technical leader and solutions-driven strategist with a passion for leveraging emerging technologies to achieve key business objectives. Experienced in leading technically complex Solution Delivery/Operations Management initiatives for multiple companies. More than 20-year success in client-centric, service-driven environments at various progressive management roles.

Anil is currently a Charter Member and TiESocal Executive Director.

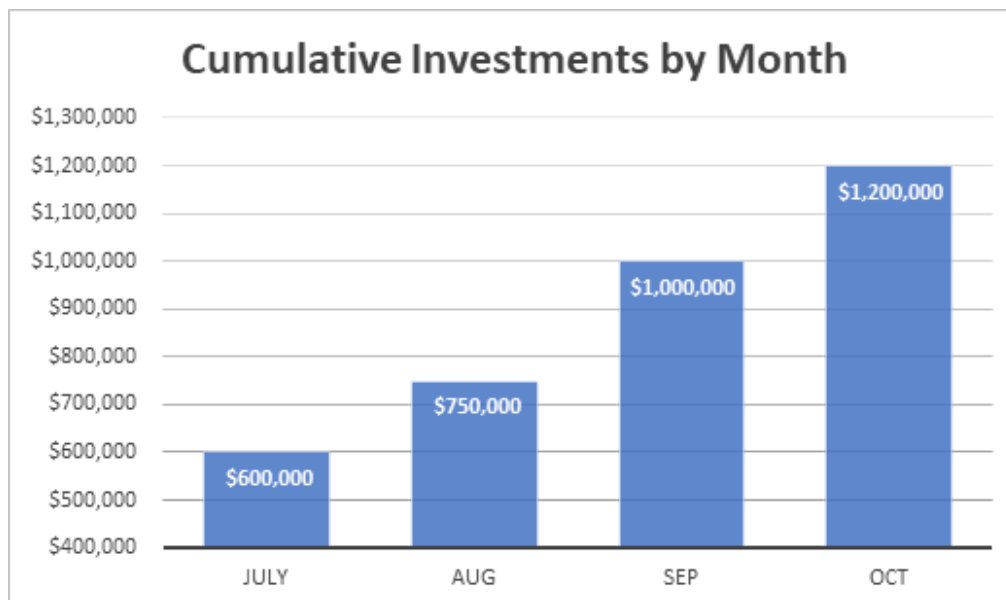
Anil has a Bachelor of Business Administration from University of Guam. He lives in Cerritos, and enjoys biking, playing tennis, traveling to other countries, learn different cultures and enjoys tasting new cuisines.

[Become A TiE SoCal Charter Member](#)

UPDATE FROM CHARTER MEMBERS

Charter Member initiative – an update on things here at Launch Factory over the past month:

- **Kimberly Davis King joins Launch Factory as a Partner.** Kim is former Venture Capitalist – General Partner of a \$120 MM fund at IDG Ventures. She’s a pillar of the San Diego startup scene. She teaches entrepreneurship at SDSU and UCSD and runs several programs at StartR (Rady, Impact, and Inclusion), one of UCSD’s accelerators. She’s an integral part of EvoNexus (San Diego’s biggest incubator) and she holds both an engineering degree from Stanford University and an MBA from Harvard Business School.
- **Andy Ballester joins Launch Factory as an Entrepreneur in Residence:** Andy is the co-founder of GoFundMe. He will be helping our portfolio companies with his CTO bootcamp and serving as their CTO coach.
- **DLA Piper and Launch Factory have entered into a strategic engagement.** DLA Piper is one of the world’s most prestigious law firms and #1 Global M&A law firm for over a decade.
- **Fundraising:** Going well with \$1.2 MM now in firm commitments.

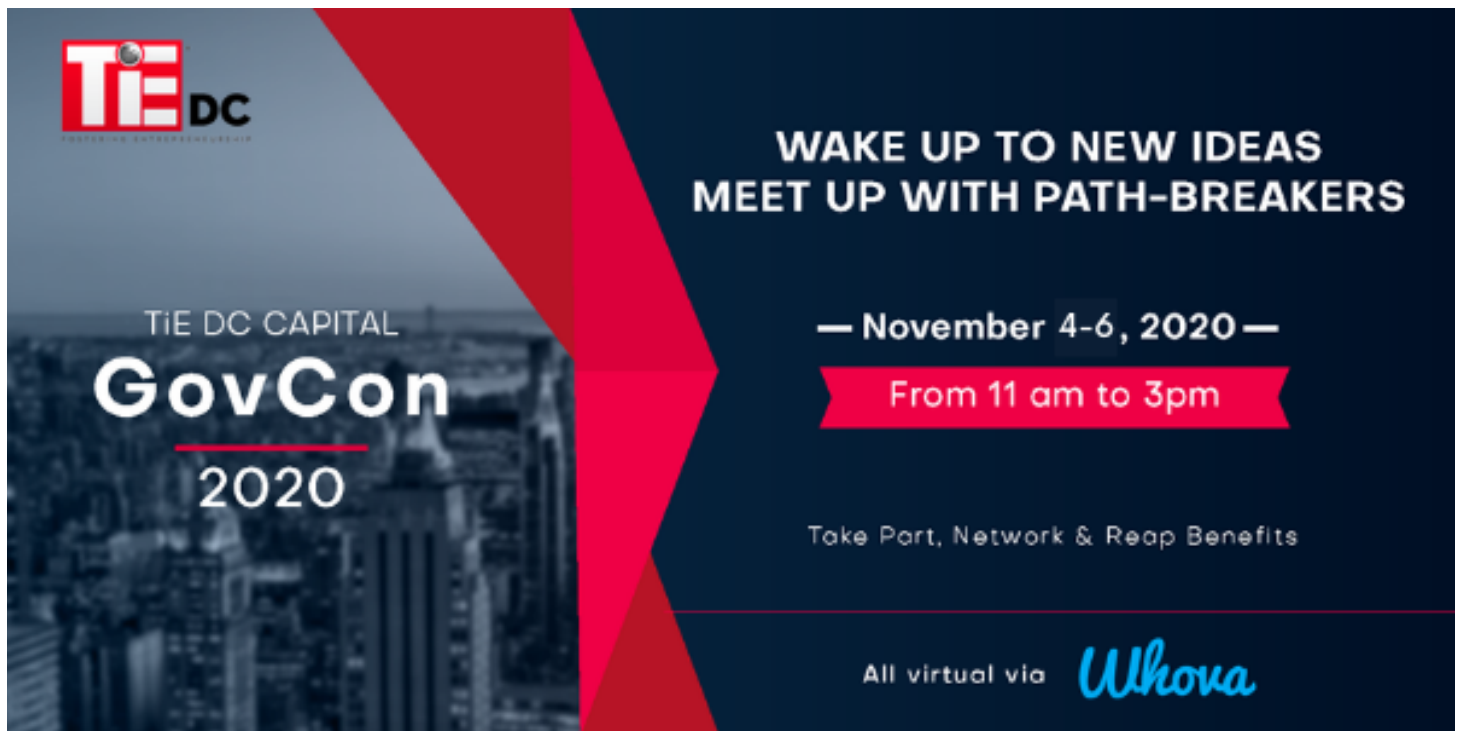


For more information, please contact

Brad Chisum

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UPCOMING EVENTS



The banner features a dark blue background with a red geometric shape on the left. On the left side, there is a blurred image of a city skyline. The text on the banner includes the TiE DC logo, the event title 'TiE DC CAPITAL GovCon 2020', the dates 'November 4-6, 2020', the time 'From 11 am to 3pm', and the tagline 'Take Part, Network & Reap Benefits'. At the bottom right, it says 'All virtual via Uthovra'.

TiE DC
FOSTERING ENTREPRENEURSHIP

TiE DC CAPITAL
GovCon
2020

— November 4-6, 2020 —
From 11 am to 3pm

Take Part, Network & Reap Benefits

All virtual via *Uthovra*

What opportunities are ahead in 2021 for government contractors? How do you position your company for success? Join us for a forward-looking and informative conference designed for founders and CEOs of 8(a), Women-Owned, HUBZones and Veteran owned businesses. Hear from government contracting leaders in our region, connect with TiE DC's community of government contractors, and learn how to achieve your growth goals.

GovCon 2020 will feature keynote talks from Barbara Carson and Vid Desai. Barbara is the Deputy Associate Administrator for the Office of Government Contracting and Business Development, U.S. Small Business Administration. Vid is the Chief Technology Officer at the FDA.

[**Save Your Spot**](#)

TYE High School Academy Program 2020-2021



Calling all Youth!
Learn to build your dream company.
Join TiE Young Entrepreneurs
Academy (TYE) Silicon Valley* '20-'21
Register at www.tye-sv.org
Curriculum Designed by an UC Berkeley
Professor of Entrepreneurship
*In partnership with TiE SoCal

TYE High School Academy Program 2020-2021

TiE Silicon Valley in partnership with TiE SoCal, proudly launches the 2020-2021 TiE Young Entrepreneurs Virtual High School Academy program across the globe.

TYE Silicon Valley High School Academy is a 10 week (11/8/20 - 3/21/21) prestigious entrepreneurship program, specifically created for high school students. The curriculum is designed by the reputed UC Berkeley Professor of Entrepreneurship, Naeem Zafar.

Students will learn from industry experts about the various stages of entrepreneurship. From product ideation, proof of concept, team building, all the way to product launch & pitch. Winning teams compete at the global level for cash prizes.

[APPLY TYE ACADEMY](#)

USE **TiESoCal250** as the discount code for \$250 off the regular price.



As more businesses consider bankruptcy during the pandemic, the Chugh, LLP team is here to help. While bankruptcy should never be a business's first choice, it can be the best choice for all parties involved under certain circumstances. Learn more about:

- Bankruptcy options and strategies available
- Pros and cons of each option and how each will impact your business
- Legal and financial issues to consider Preparing for a successful business reorganization
- Alternative to bankruptcy

[**Save Your Spot**](#)

SPEAKERS



NAVDEEP MEAMBER
Partner, Attorney



MALOU MARARANG
Partner, Attorney



GLADYS GERVACIO
Attorney



ANGELITA CHAVEZ
Attorney



HAFIZ UDDIN
Attorney

WEBINAR



OCTOBER 14, 2020



11:30 AM PDT
2:30 PM EDT



Startup Steroid

"We Help Connect Founders With Investors"

TiE SoCal Charter Members Dhaval Kapadia and Anshuman Sinha Led Initiative

Please Subscribe to Startup Steroid [**Youtube Channel**](#)



TiE SoCal Angels Seventh Pitch Event

When - Wednesday, October 21st, 2020 at 5.30 pm Pacific.

Our prescreening committee has selected three companies out of eighteen that applied for this event. They are:

1. [Meetcaregivers](#) (Florence Furaha) - Meetcaregivers is a unique and innovative marketplace for senior care.
2. [Conduira Education and Training Services](#) (Sasank Potturu) - ConduiraOnline is an ecosystem of opportunities that brings together students in colleges and recent graduates looking for mentorship/training, connects them with third-party organizations providing up-skilling courses, and finally with companies looking to hire.
3. [Pilates Metrics](#) (Joseph Quinn)- Connecting the Pilates Industry to Insurance Companies.

[Watch Recording](#)

TiE SoCal Angels is our flagship initiative.

TiE SoCal Angels and participating TiE members/partners have invested more than \$1 million since the inception of this new initiative. We are attracting entrepreneurs and startup founders. We are doing virtual pitching events every month, in which four startups present to our investors. After the presentation, we go for due diligence and then final negotiation for investment. If you are a startup and would like to pitch at our event then please upload your pitch deck here (<https://bit.ly/3h6oW4G>).

We are also inviting investment partners companies, accelerators, incubators, and individual investors to join hands with us and be part of the TiE ecosystem. For more information, please visit www.tiesocalangels.com.

Prospective angel investors who are interested in being a part of TiE SoCal Angels can get in touch with Shankar Ram, TiE SoCal Angels Chair (shankar@tiesocalangels.com), or Dhaval Kapadia, Vice-Chair (dhaval@tiesocalangels.com). You can also fill out the [member interest form](#).

We regularly organize pitching events for budding startups who are in need for funding, mentoring, or acceleration. The next TiESoCal Angels pitching event is scheduled on October 21, 2020.



The Los Angeles Tribune





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Anshuman Sinha

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Charter Member Chair

Ashish Saboo



Membership Chair

Anand Mahale



Women Initiative Chair

Rashi Bahri Chitnis



Speaker & Event Chair

Ravindra Kondagunta



Marketing Chair

Sanjay Dalal

- [Oct 21, 2020](#)
- [Oct 7, 2020](#)
- [Sep 16, 2020](#)
- [Sep 2, 2020](#)
- [Aug 5, 2020](#)
- [July 15, 2020](#)
- [July 1, 2020](#)
- [June 17, 2020](#)
- [June 3, 2020](#)
- [May 22, 2020](#)

For any suggestions regarding our upcoming newsletters or to get yourself or your brand/business featured in TiE SoCal newsletter. Please feel free to reach me out at president@socal.tie.org



Anecia Sawyer

Editor, TiE SoCal Newsletter

Contributor, The Los Angeles Tribune

LinkedIn - <https://bit.ly/3hFpAYj>

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