



NOTE FROM THE PRESIDENT

Wednesday, September 1, 2021

Dear members,

It is my pleasure to bring you the September newsletter.

We launched TiE SoCal Angels Fund II on August 14, and raised a commitment of Three Million Dollars in about Twenty Minutes. The event was a great success.



Board Member of the TiE soCal Angels Fund II. (Left to Right) Venkat Tadanki, Anshuman Sinha, Vijay Kotrappa, Shankar Ram, Navneet Chugh & Ramesh Patel

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Logos of the Charter Member led companies



Women of TiE

[Press Release](#)

[Video Link](#)

[Picture Link](#)

Since the last newsletter, we signed-up 17 new charter members and now we are 130 Charter Member strong group of business owners and entrepreneurs.

- [Alok Anand](#) - Executive Director at Dabur
- [Ashok Sheth](#) - Senior Sales Rep at Stone Products Unlimited ,Inc
- [Damoder Reddy](#) - Founder and CEO at Argil, Inc.
- [Deepak Krishan](#) - Owner, Deepak Krishan, CPA, Inc.
- [Harbans \(Bob\) Bawa](#) - President at LA Gauge Company
- [Hersh Chopra](#) - Founder & Finance Coach at Hersh Chopra Financial Coaching
- [Jerry Heikens](#) - Director of Business Development & Investor Relations at VDOSH Venture Capital
- [Jitendra Dargar](#) - Digital Strategy Consulting | Agile/SAFe | Program/Product Management | Solution Architect | HealthCare/Ins/Media/Tech
- [Jyot Bawa](#) - Early and growth stage operator and investor
- [Kunal Mittal](#) - Co Founder/ President at Cebod Telecom
- [Mayank Bhimani](#) - CEO at Mermar Electronics
- [Michael Lerma](#) - Investor Network | Business Leader | Empowering Athletes
- [Moe Rock](#) - CEO of the Los Angeles Tribune

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- [Sanjeev Ganatra](#) - SVP, Sales & Marketing
- [Satish Wadhwa](#) - Senior Client Executive at Rackspace Technology

If you want to become our charter member and network with successful business entrepreneurs, then please [apply here](#).

We have three large events coming up. Please see the details below:

1. Charter Member Meet and Greet – Sunday, September 12, 2021. Meet and network with Charter Members. [Register Here](#).
2. TiE SoCal Investor Summit – Thursday, November 11, 2021. Join us and network with over 250 Angel Investors from all over Southern California. [Buy Tickets](#)
3. TiEcon Southwest 2021 – Sunday, December 5, 2021 – this is our 21st. TiEcon. Please check the details at www.tieconsouthwest.com. Register Here

TiE SoCal Angels highlight

TiE SoCal Angels is a network of successful entrepreneurs, professionals, and highly educated individuals who are now turning their passion for business into investments and mentorship for the next generation.

Today, TiE SoCal Angels comprise 100+ accredited investors who are actively investing and mentoring founders.

TiE SoCal Angels Fund II:

The minimum investment is \$10K, and the maximum investment is \$250K. We have a commitment of Three Million Dollars from our Charter Members, and currently we are onboarding Fund Members.

If you are interested in participating in the TiE SoCal Angels Fund II, please fill out the [Investor Interest form](#).

Please feel free to reach out to us for TiE SoCal Angels or Fund II questions.

- Chair, [Shankar Ram](#), shankar@TiESoCalAngels.com
- Vice-Chair, [Dhaval Kapadia](#), Dhaval@TiESoCalAngels.com

We are a strong group of 130 Charter members. For the complete list of our Charter Members, please visit - <https://socal.tie.org/charter-member>.

If you are interested in becoming a charter member, then please get in touch with me.

All of our online events are recorded, and you can find them on our [Facebook](#) page and our [YouTube Channel](#).

Thank You

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14 Countries | 63 Chapters | 3,000 Charter Members | 15K Members
 Co-Founder & CEO | [StartupSteroid](#)
 Connecting Founders with Investors
 CEO | [Optizm Global](#) | *Executive & IT Search Firm*
 714.504.7434 | www.linkedin.com/in/anshumansinha1
www.optizmglobal.com | anshuman@optizmglobal.com
 Los Angeles | Dallas | New York | Canada | India



CHARTER MEMBER SPOTLIGHT

Name - Alok Anand

Company - Dabur

Title - Executive Director, Global Supply chain at
 Dabur

LinkedIn - <https://bit.ly/2WDdPf3>



Alok brings over 20 years of experience designing and optimizing business processes in the global supply chain, sourcing, manufacturing, logistics, and customer service.



Name - Ashok Sheth

Company - Stone Products Unlimited ,Inc

Title - Senior Sales Rep at Stone Products Unlimited
 ,Inc

Website - <https://spui.net/>

LinkedIn - <https://bit.ly/38oKesi>

Flooring products professional with extensive knowledge in outsourcing, distribution, and marketing. Over 30 years of sourcing experience in US and BRIC (Brazil, Russia, India, China) countries. Tri-lingual in Gujarati, Hindi, and English - able to work in all facets of business, supply chain logistics, and distribution (import/export) networks.

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Company - Argil, Inc.

Title - Founder and CEO at Argil, Inc.

Website - <https://www.argildx.com/>

LinkedIn - <https://bit.ly/3mIOX0k>



Serial Entrepreneur. Founder/CEO of 3 companies in the Bay Area in the cleantech sector. PhD in Chemistry with 20 years experience in large chemical companies before becoming an entrepreneur. Recently moved to Orange County. Active angel investor in TCA OC.



Name - Deepak Krishan

Company - Deepak Krishan, CPA

Title - Owner, Deepak Krishan, CPA, Inc.

LinkedIn - <https://bit.ly/3mNhTUZ>

CPA, Masters in Taxation, Business Owner, Real Estate Investor, Entrepreneur

Name - Harbans Bawa

Company - L.A. Gauge Company

Title - President at LA Gauge Company

Website - <https://www.lagauge.com/>

LinkedIn - <https://bit.ly/3kyoMqh>



Harbans (Bob) Bawa is the Owner and Chairman of L.A. Gauge Company, an ultraprecision aerospace manufacturing company in Los Angeles

Name - Hersh Chopra

Company - Hersh Chopra Financial Coaching

Title - Founder & Finance Coach at Hersh Chopra
Financial Coaching

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Hersh Chopra is a certified financial coach who helps college graduates and young working professionals overcome the 'American Dream' lifestyle that begins and ends with debt. Hersh helps empower them to start their journey to financial freedom through education, mindset transformation, and valuable financial tips and tools needed to become debt-free and achieve financial security.

Hersh also has more than a decade of Production Finance experience from leading studios, including Twentieth Century Fox Television (now Disney), Showtime Networks, NBC Universal, and currently serves as a Production Finance executive at Apple Studios.

Name - Jerry Heikens

Company - VDOSH

Title - Director of Business Development & Investor Relations at VDOSH Venture Capital

Website - <http://www.vdosh.com/>

LinkedIn - <https://bit.ly/3yrbz7x>



Jerry facilitates events that put startups in front of investors and service providers. His passion is providing philanthropic consulting for the nonprofit startup process, philanthropic giving, and corporate responsibility programs.

Jerry has a diverse and extensive 30-year background in the profit and nonprofit sector. He graduated Magna Cum Laude from Walden University with a BSBA focusing on Public Relations. His experience in the business and nonprofit sector makes him extremely effective in building relationships with the business and philanthropic community.

Name - Jitendra Dargar

Company - Deloitte

Title - Digital Strategy Consulting | Agile/SAFe | Program/Product Management | Solution Architect |

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LinkedIn - <https://bit.ly/Z0ZVZJW>

Jitendra Dargar (JD) is a Technology Leader and Management consultant with one of the Big 4.

JD has extensive experience as a strategy thought leader, guiding senior executives on their journey to successful technology strategy & implementations.

JD is UCLA Anderson School of Management Alumni and holds a Bachelor of Technology from Rajasthan University, India. He resides in Los Angeles metropolitan area, and interested in hiking, biking and loves spending time with his kids.

Name - Jyot Bawa

Company - L.A. Gauge Company

Title - Early and growth stage operator and investor

Website - <https://www.lagauge.com/>

LinkedIn - <https://bit.ly/3mHxTI3>



Jyot Bawa is President of L.A. Gauge Company, a family-owned aerospace and defense manufacturing company specializing in ultra-precision machining and electro-optics. Before his current role, Jyot was a consultant at Bain & Company, leading teams in strategy engagements with global tech and telecom firms in the Bay Area, Southern California, Amsterdam, and Dhaka.

Jyot has a BS in Industrial Engineering and BA in Political Science from the University of California, Berkeley. He has an MBA from Harvard Business School.



Name - Kunal Mittal

Company - Cebod Telecom

Title - Co Founder/ President at Cebod Telecom

Website - <https://www.cebodtelecom.com/>

LinkedIn - <https://bit.ly/3yq20o6>

Kunal Mittal is President and Co-Founder of Cebod Telecom that offers businesses a

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Design Engineer at Black and Veatch for 4 years before working for the City of Tustin for 7 years.

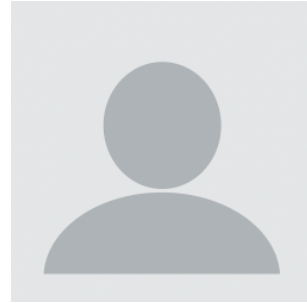
He moved to the VoIP sector in 2005 as the Co-founder and President of DIDforSale before launching Cebod Telecom in June 2014.

Name - Mayank Bhimani

Company - Mer-Mar Electronics Inc

Title - CEO/President at Mer-Mar Electronics Inc

Website - <https://mermarinc.com/>



Mermar Electronics is a well-established, Southern California contract manufacturing and PCB assembly company. With over 40 years of expertise, Mermar Electronics manufacture high-quality Printed circuit board in the high desert community of Hesperia, California USA. With over 40 years of combined experience in rendering high tech PCB assembly and manufacturing services, we are not just an assembler, we can completely test at board level to box build level to provide the benefit of unparalleled technical expertise and the most progressive solutions at competitive prices.



Name - Michael Lerma

Company - iCFO Capital Newport Beach, LLC

Title - Investor Network | Business Leader | Empowering Athletes

Website - <https://icfonewportbeach.com/>

LinkedIn - <https://bit.ly/3tgT6db>

Michael Lerma is Founder and Managing Director of Wealth Capital Network, an eco-system driven organization comprised of high net worth individuals, athletes & entertainers, family offices, angel investors, venture capitalists, fund managers, and serial entrepreneurs who come together to discover innovative early growth stage companies, network, and educate. Prior to Wealth Capital Network, he managed multiple investor network organizations in Newport Beach and Los Angeles, working with various institutional and private investor types. He also advised athletes, and some of the most dynamic, under-followed, early and later stage companies across multiple industries (technology, health & wellness, Media & Entertainment, gaming,

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Name - Moe Rock

Company - The Los Angeles Tribune

Title - CEO of the Los Angeles Tribune

Website - <https://thelosangeletribune.com/>

LinkedIn - <https://bit.ly/2BTkib8>



Rakesh is a Bachelor of Computer Science graduate with 27 years of experience. Having co-founded and led NeoBytes LLC as CEO for 13 years, he eventually sold the company and is currently on a sabbatical. He is an entrepreneur who has successfully built service and product delivery teams from the ground up. He has also worked with E&Y and Capgemini, besides other Fortune 500 clients. He is an active Angel investor and actively exploring his next venture.



Name - Neeraj Sinha

Company - Renesan Software

Title - CEO at Renesan Software

Website - <http://www.renesan.com/>

LinkedIn - <https://bit.ly/3mHUAxB>

He came to the US in January 1989 & after getting 2 Masters - Mining Engineering and Civil & Environmental Engineering from SIU, Carbondale.

He started Renesan Software in 2003. Currently, Renesan Software is the largest provider for Dialysis EHR in the US and is used at more than 500 dialysis centers. He also has an EMR (Electronic Medical Record) for the Ambulatory Surgery Center.

Name - Rajeev Agnihotri

Company - Edwards Lifesciences

Title - Director at Supply Chain, Edward Lifesciences

Website - <https://www.edwards.com/careers/home>

LinkedIn - <https://bit.ly/2XXk79G>



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investor specializing in Commercial Real Estate. He is an Angel investor and resides in Irvine, CA.



Name - Sanjeev Ganatra

Company - CBCC Global Research

Title - SVP, Sales & Marketing

Website - <https://cbcc.global/>

LinkedIn - <https://bit.ly/3mEhkN7>

Experienced pharmaceutical, biotech, surgical device and healthcare industry professional with a proven track record of achieving results in a wide range of commercial and corporate responsibilities.

Specialties: Marketing, Sales, Sales Management, Brand Marketing, Buy & Bill, Corporate Development, Business Development, Product Development, Strategy Development, Strategic Planning, Alliance Management, Forecasting, Advisory Boards, Market Research, Pharmaceutical, Biotech, Medical Device, Surgical, Diagnostics, Ophthalmology, Cataract, Retina, Glaucoma, Refractive.

Name - Satish Wadhwa

Company - Rackspace

Title - Senior Client Executive at Rackspace

Technology

Website - <https://www.rackspace.com/>

LinkedIn - <https://bit.ly/3ztBDQL>



A highly experienced IT Leader who has successfully managed 50+ M P&L for accounts in Healthcare, Financial Services, Manufacturing, Hi-tech vertical. My core expertise is in areas of account management, Client Relationship, and P&L Management. Track record of building and delivering IT strategy and road map. Demonstrated ability to achieve outstanding IT and business results in complex organizational environments.

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UPCOMING EVENTS

TiE SoCal Charter Members - Meet and Greet

Sep 12, 2021, 11.30 AM - 3.30 PM



TiE SoCal invites Charter Members with their Families. This is a charter member meet and greet event hosted by our CM Dr. Shubha Jain. Below are the details.

Dress Code: Casual

[Register Now](#)



VIRTUAL PITCH EVENT SEPTEMBER 15, 2021

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TiE SoCal Angels Startup Virtual Pitch Event

TiE SoCal Angels team is excited to bring our popular Startup Pitching event online. We are going to have 4 awesome startups pitch their business plan, idea, product and fund request in front of our panel of industry leaders and investors.

If you are interested in pitching your startup, Please apply at the TiE SoCal Angels website. When you go to the website, please review our philosophy, investment process, and partner list. We are still taking applications for our Virtual Startup Pitch.

Investors and judges who have agreed to attend include: Shankar Ram, Venkat Tadanki, Vijay Kottarapa, Ajay Prasad, TiE SoCal angels Investors and a few Partner Investors.

Who should attend and see the pitches?

If you have an early-stage or startup company, are an aspiring entrepreneur, an angel investor or venture capitalist, family office manager, corporate VC or supporter of the entrepreneurial ecosystem, this is the event for you! As the event gets closer, we will share the name and information about the selected startups.

[Apply To Pitch](#)

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CHARTER MEMBER & PARTNER EVENTS

The graphic is a dark grey rectangle with a grid of small white dots in the top right corner. At the top left, the word 'CHUGH' is written in white inside a red-bordered box. Below this, the text 'THURSDAYS LIVE WITH CHUGH' is written in large, bold, white letters. Underneath, it says 'Weekly Live Sessions to Answer Your Most Pressing Questions'. A calendar icon is followed by the text 'Every Thursday 11 AM - 11:30 AM PST | 2 PM - 2:30 PM EST'. A link icon is followed by 'www.chugh.net'. At the bottom left, there is a white pill-shaped button with '@CHUGHCPASLLP'. At the bottom right, there are three overlapping circles: a red one with 'LIVE', a blue one with the Facebook 'f' logo, and another blue one with the LinkedIn 'in' logo. A red play button icon is overlaid on the bottom right circles, with the word 'STREAMING' written in white on a blue background below it.

Do you earn income in foreign countries? Wondering how much you will owe in US taxes? Learn how to avoid expensive penalties during a live discussion this Thursday with CPA – Team Lead Neha Karnwal. The event will help you understand (1) who needs to declare foreign income in the US, (2) reporting thresholds, (3) whether you’ll owe taxes on income that was already taxed abroad, and more.

Follow us on our social media pages below to get notified when the conversation begins.


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SNEHAL, SWAPNIL SHINDE

Co-founders of Zeni, an AI-powered finance concierge for startups powering high-velocity decision making. The identical twins earlier co-founded Mezi, an AI-powered travel concierge and booking platform that was acquired by American Express in 2018. Prior to that, founded Dhingana.com, a music streaming platform acquired by Rdio in 2014.

the **industry** show
Season 6
global entrepreneurial journeys

Saturday, Sep 4th, 2021
TheIndustryShow.org

This interview is made possible by:






Host: Nitin Bajaj

Podcast     

production of antha prerna foundation, a 501 c(3) nonprofit

[Watch Here](#)

Legal Clinic for Startups

Sep 1, 2021 - Sep 15, 2021

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6 SESSIONS | LIVE Q&A WITH EXPERTS FOSTERING ENTREPRENEURSHIP

Legal Clinic for Startups

- Sep 01 : US International Entrepreneur Parole Program
- Sep 08: Corporate Law
- Sep 15: Patent & Trademarks

PARTICIPATING LEGAL EXPERTS:

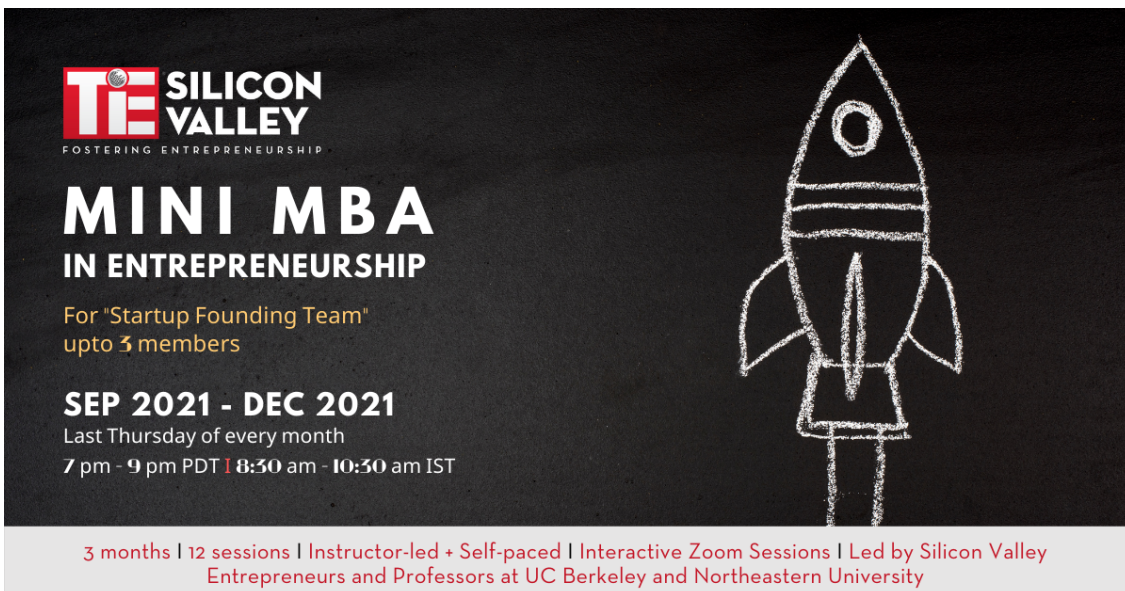
CHUGH **STEVENS PERKINS** **coie**
LAW GROUP

1. The Legal Clinic is a 6 part educational series that covers knowledge sessions on US International Entrepreneurs Parole Program, Corporate Law, and Trademarks & Patents by respective domain experts. This is intended to equip entrepreneurs with tools to navigate the legal landscape for their startups.

[Register Now](#)

Mini MBA in Entrepreneurship

Thursday, Sep 23, 2021



TE SILICON VALLEY
FOSTERING ENTREPRENEURSHIP

MINI MBA IN ENTREPRENEURSHIP

For "Startup Founding Team"
upto 3 members

SEP 2021 - DEC 2021
Last Thursday of every month
7 pm - 9 pm PDT | 8:30 am - 10:30 am IST

3 months | 12 sessions | Instructor-led + Self-paced | Interactive Zoom Sessions | Led by Silicon Valley Entrepreneurs and Professors at UC Berkeley and Northeastern University

2. [Mini MBA in Entrepreneurship Cohort 2](#) begins on Sept 23rd, a program that allows up to 3 founding team members to attend this 3 months program that is by the entrepreneurs and for the entrepreneurs. It is geared towards early-stage entrepreneurs looking for instructional and practical real-world learning. Cohort 1 had participation from 14+ chapters and was well-received by all.

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Focus Forward Business Podcast Episode 40 with Rashi Bahri Chitnis

Our CM Sturdy Mckee in conversation with our CM Rashi Bahri Chitnis.

Rashi Bahri Chitnis is an entrepreneur in Santa Barbara, CA who is striving to empower children through language and culture. Rashi created Shoonya Digital whose mission is to create interactive edutainment content that is inspired by the stories and characters of the world. Think Disney meets.

[Listen Here](#)

TiE SoCal Investor Summit

Nov 11, 2021, 5 PM - 9 PM

About this event:

TiE SoCal Investor Summit is one of the largest gatherings of venture capitalists, Angels, family offices and individual investors in the Southern California. With 200+ investors in attendance, this event will be the hotbed for networking, discussing trends and for deal making. Held at the prestigious Hyatt Regency, Long Beach, this event is the “must-attend” event for investors as well as startups looking to build long lasting relationships in the Southern California ecosystem.

- 200+ Investors from venture capital, angel, family office and individual investors
- All investors are screened prior to receiving admission
- Fewer than 100 startups are issued tickets for admission
- Fewer than 20 startup tables are available, and only 15 companies will be allowed to pitch
- Buffet dinner catered by Hyatt Regency is included

For Startups:

If you are startup raising money, this is the event for you. In one night make all the key connections you will need to raise your round. With the investor to startup ratio

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If you choose to get a table and pitch at the event you will compound your exposure many times over. With only a limited number of tables and pitch slots, investors will be eager to learn what your breakthrough idea is, and how they can add value to your company.

You will also get access to an online portal where you can fill out your profile, upload your pitch deck, and even video messages to investors weeks before the event. Investors will have access to this portal seven days before the event, so they can come into the room prepared. After the event, you can also use the portal to send investors messages and continue to build the relationship. This level of access to investors can only be achieved at the Investor Summit!

Types of companies that should attend:

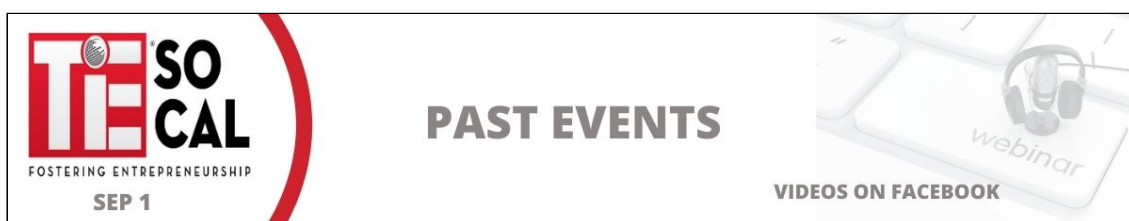
This event is ideal for companies that are raising Seed, Late Seed or Series A rounds. All industries are welcome, but we have seen companies in the following industries get very good traction in the past: Fin-Tech, Bio-Tech, AI/ML, Big Data, Cyber Security, Cannabis, Blockchain, Health and Wellness, Media/Entertainment, Gaming, CPG and Enterprise Software. If you are in any of these industries, this is a must attend event.

For Investors:

If you are part of the startup ecosystem, this event is where you can get the pulse of the industry. Spend an evening with the most prominent investors from Southern California talking about trends, deals, and plans for the future. We will have a curated list of startups that match your investment criteria available for you. The profiles will be available a week before the event so you will know exactly who will be in the room. If you would like to attend, please email Dhaval@TiESoCalAngels.com or President@SoCal.TiE.org and please put "Investor Summit 2021" in the subject line.

We will ask for proof of connection with an organization, or accredited investor status

[Buy Tickets](#)



The Best Way to Profit from Real Estate in 2021

Wednesday, Aug 11, 2021, 5:30 PM - 9 PM (PST)

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TiE SO CAL
FOSTERING ENTREPRENEURSHIP

The Best Way to Profit from Real Estate in 2021

August 11, 2021 | 5:30 pm to 9:00 pm
5151 California Ave #100, Irvine, CA 92617

Panelists

Jigar Shah
Real Estate Professional at Century 21 Discovery

Mahesh Patel
Realtor, Broker Associate,
First Team and Christie's International
Real Estate

Ashok Madan
Principal, The Madan Group

Moderator

Ravi Kondagunta
Founder of Traction Labs

TiE SoCal Angels Fund I update and Fund II Launch!

Saturday, Aug 14, 2021, 5:30 PM - 9 PM (PST)

(Charter Member Only Event)

TiE SO CAL
ANGELS

TIE SOCIAL ANGELS FUND II

Building On The Success of The 2020 Fund

- 50 Charter Members invested over \$1.15 million in the 2020 fund
- We had monthly pitch events starting April 2020 - despite the lockdown
- Prescreening committee has reviewed over 300 companies
- 40 Companies have pitched in front of Charter Members
- We had deep-dive calls or gone into due diligence with 20+ companies
- Fund is fully invested now in 12 companies

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VIRTUAL PITCH EVENT
AUG 18, 2021



Startup Virtual Pitch
August 18, 2021 5:30 PM to 7:00 PM PST



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SOCAL TEAM 2021

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Anshuman Sinha
President
TiE SoCal



Shankar Ram
Chair
TiE SoCal Angels



Ashish Saboo
President-Elect 2022, 2023
TiE SoCal



Anil Ramineni
Executive Director
TiE SoCal



Dhaval Kapadia
Vice-Chair
TiE SoCal Angels



Sanjay Dalal
Marketing Chair
TiE SoCal



Sturdy McKee
Chair -
TiE SoCal Business Connect



Jennifer Kobuki
Chair
TiE SoCal Women



Ravindra Kondagunta
Chair
TiE SoCal Knowledge



Nitin Bajaj
TiEcon Chair
TiE SoCal Business Connect



Vijay Mididaddi
Chair
TiE SoCal Social



Moe Rock
Chair
TiE SoCal Outreach



Anand Mahale
Chair
TiE SoCal Membership



Rajeev Aggarwal
Chair
TiE SoCal Entertainment



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- [Sept. 2, 2020](#)
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- [July 15, 2020](#)
- [July 1, 2020](#)
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- [June 3, 2020](#)

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For any suggestions regarding our upcoming newsletters or to get yourself or your brand/ business featured in TiE SoCal newsletter. Please feel free to reach me out at president@socal.tie.org

Web & Digital Marketing Partner

[SkeegTen, Inc.](#)

Phone - 866-922-4974

Email - contact@skeegten.com



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