

TiE shapes tomorrow's entrepreneurs with mentorship, networking, and a strong belief in community support.



President's Message



As we get ready to welcome 2025, I want to take a moment and look back at this past year. It has been an amazing year for us. We've done a lot of great things together, like hosting events with some really smart people and helping new business leaders learn and grow.

I want to say a big thank you to everyone who has helped us along the way. To all the Board members, your time and hard work mean so much. You're the reason we've done so well this year.

A special shoutout to the Past Presidents of TiE SoCal, and a big thank you to Ashish Saboo, who was the President before me. You've all helped build TiE SoCal into what it is today.

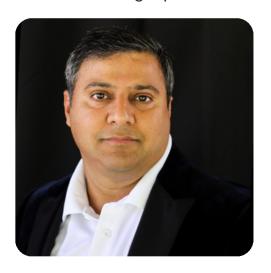
And I can't forget to thank all the committees. Your work is so important, and TiE SoCal wouldn't be the same without contributions from all of you.

Looking ahead to 2025, we're excited to keep growing and to make TiE SoCal even better for entrepreneurs like you. Here are some not to miss events in 2025

- TiE SoCal and TiE Global Angels will again join forces to organize the TiE Global Angels Investor Summit 2025 in Q2 of 2025.
- Mark your calendars for the TiE Retreat in Tallinn, Estonia, and the TiE Global Summit 2025, taking place in the vibrant city of Jaipur! More details about these two events are in later part of this newsletter.
- Later in the year, we'll be organizing TiECon West 2025 in the Q4 of 2025.

To celebrate our amazing Charter Members, we're adding a special "CM Success Stories" section to our upcoming newsletters. We encourage all our Charter Members to share their notable achievements – funding rounds, successful exits, major contracts, impactful partnerships, global awards, and any other noteworthy milestones – for a chance to be featured in the TiE SoCal Newsletter. Let's showcase the incredible accomplishments of our TiE SoCal community!

Thanks for being a part of our community. Here's to a successful new year together!



Gaurav Kumar

CEO - Beyond Codes & Hunt Grow Consulting President - TiE SoCal Board - Stanford Angels & Entrepreneurs Author - Sales Lessons from Golf Cell: 562.822.5877

Email | LinkedIn

President Elect



A successful entrepreneur with over 30 years in the tech industry, Venkatesh Sankaran is the upcoming **President of TiE SoCal for 2026-27**. His career straddles India and the USA, demonstrating expertise in technology solutions, digital transformation, and business development across industries. Venkatesh, the **Founder and CEO of Saguna Consulting**, has played a critical role in delivering innovative software solutions to Fortune 500 corporations, small to medium enterprises, and startups. He has had an effect on the healthcare and diagnostics industries through **HUGENX**, an AI-powered laboratory information system that implements compliant and secure solutions for molecular, clinical, and research laboratories.

Venkatesh further mentors and cultivates talent for entrepreneurial endeavors by acting as a mentor at the Institute for Innovation & Entrepreneurship at California State University, Long Beach. His academic background in Electronics, Engineering, Sales, and Marketing Management positions him well to lead TiE SoCal into a new era of innovation, collaboration, and growth.



Venkatesh Sankaran

President Elect - TiE SoCal [2026-2027] CEO, Saguna Consulting

Cell: 714.425.8023 <u>Email</u> | <u>LinkedIn</u>

Upcoming Zoom Event Series



Harnessing AI and Technology for Small Businesses

Businesses

Jan 14, 2025 | 05:00 PM

Click Here To Register

Upcoming TiE Events



TiE CM Retreat 2025

Jul 03 - 06, 2025 | 12:00 PM (EEST)

Tallinn, Harju maakond - Estonia

Click Here To Register



TiE Global Summit 2025

Dec 3 - Dec 5, 2025

Jaipur, Rajasthan

Stay tuned for more info

TiE SoCal Shines at Global Women's Pitch Competition.







Great news to share! A big congratulations to Teri Sirset and her team at DASI Simulations for winning the Best Women Entrepreneur Award at the Global Women's Pitch Competition.

This event was part of the TiE Global Summit 2024 in Bengaluru. Teri's win is a huge deal, showing her hard work and the great help, she got from the TiE SoCal team, including the TiE SoCal Angels fund.

A huge thanks to Brenda Mccabe, Deepa Pulipati, Vijay Kotrappa, and all the board members for their support. We also want to highlight the hard work of the TiE Women's leaders for making this success possible.



TiE SoCal In Kyoto, Japan & Coorg, India



This year, we were part of some really exciting TiE retreats, in Kyoto, Japan and winter retreat to Coorg, India. We joined other Charter Members from around the world and these trips were great for networking, learning, and making new friends.





Introduction to Board Members

TiE SoCal Board Members 2024



Azad Virk
Corporate Attorney
Stradling Yocca Carlson
& Rauth



Founder
Next Act Advisors



Dhaval Kapadia Chairman Investors Institute



Mike Patel
Real Estate Professional
First Team Real Estate



Natesh Kodancha Partner/CEO Satwic Inc.



Ramesh Nair Co-Founder Peer Connexions



Shashi Tripathi Managing Partner Nurture Ventures



Venkatesh Sankaran CEO, Saguna Consulting & Hugnex

Welcome to Our New Members in 2024

Ruchi Lamba

Artistic Director (IDTC)

Professional Speaker

Cosmonet Solutions Pvt Ltd

LME Investments

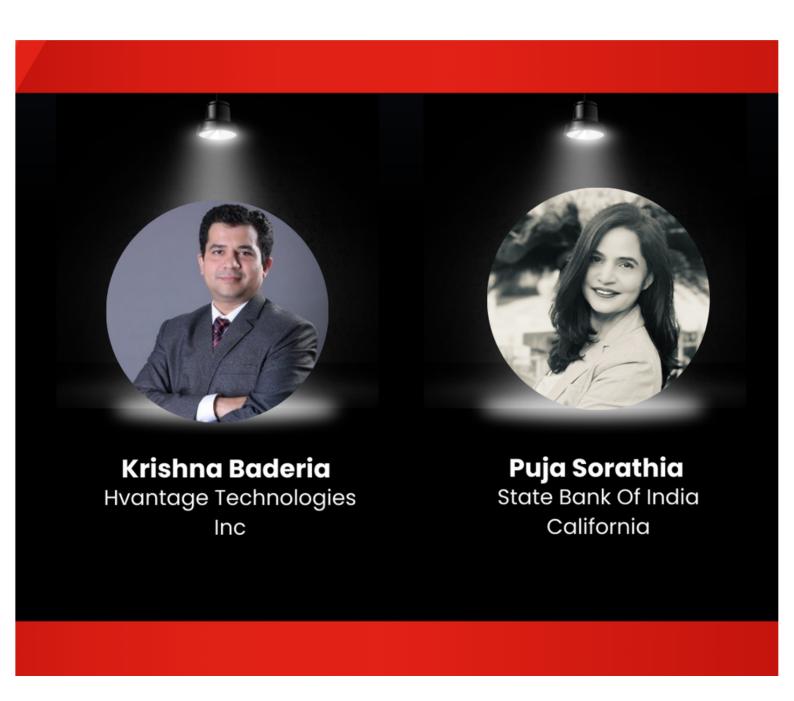
We've got some new faces around! Welcome to everyone who joined us in 2024. From real estate to healthcare and technology, our new members bring a lot of different skills and ideas to the group. We're happy to have each of you with us.

NEW MEMBERS IN 2024



Simplyfy Solutions

CM Spotlight



Krishna Baderia is the CEO of Hvantage Technologies Inc USA, leading in AI, web, mobile, and analytics. With an Executive MBA from USC, his expertise lies in enhancing operational efficiency within finance, healthcare, and telecom sectors. He actively supports startups through analysis and investment.

<u>Puja Sorathia</u> is the Vice President/Manager at State Bank of India California, with prior key roles at Wells Fargo Bank. Specializing in sales management, team leadership, and customer relations, she has a strong track record in sales and client service enhancements. Puja holds a Bachelor of Science from GLS College.

Chair of TiE Global Board of Trustees





Investing in the Future TiE Global Angels Investor Summit 2024

We've got some new faces around! Welcome to everyone who joined us in 2024. From real estate to healthcare and technology, our new members bring a lot of different skills and ideas to the group. We're happy to have each of you with us.



Morning Keynote

Guy Kawasaki

Chief Evangelist of Canva

Topic: How to Be a Remarkable Entrepreneur



Afternoon Keynote

BV Jagadeesh

Founding Managing Partner at KAAJ Ventures

Topic: Innovative Angel fund providing Win Win Win to all stakeholders



Guest Speaker

BJ Arun

TiE Global Board of Trustees

Events in TiE SoCal workshops in 2024



































These sessions and pitches showcased the incredible talent and innovation within the startup community. Each participating startup, from Better Half to Perceive Now, brought something unique to the table, spanning various industries and solutions.

Check out more about the summit here: TiE Investor Summit

TiECon West 2024 **Sharing Ideas & Making Connections**



At TiECon West 2024, a lot of us got together to talk about our experiences and plans. It's always helpful to hear from others and share your own story, whether you're just starting out or have been in business for a while



Morning Keynote

Neel Grover

CEO, ShopSimon

Topic: How to Scale Your Business



Afternoon Keynote Presentation

Tony Smith

CEO & Co-Founder, Restaurant365

This event was a remarkable opportunity for attendees to gather insider knowledge and advice from leading figures in the business world. Neel Grover shared invaluable insights on scaling businesses effectively, while Tony Smith discussed the unique journey and challenges faced in the restaurant management software sector.

To know more, visit: <u>TiECon West</u>



TiE SoCal Events in 2024





Masterclass: THE FOUR FORCES OF GROWTH

Jan 16, 2024 - 03:00 PM, Cerritos, California - US



Venture Investment – Strategies & Tactics

Feb 12, 2024 - 03:30 PM,

Long Beach, California - United States



The Working Genius: Elevate Your

Leadership and Impact

Mar 14, 2024 - 04:00 PM, Orange, California - US



Building Your Startup for a Successful Exit

Jul 18, 2024 - 05:00 PM

Irvine, California - United States



Master Class: Cracking the Code of Startup

Funding: A Guide to Angel Investors

Aug 28, 2024 - 5:30 PM, Irvine, California - US



Tie SoCal Women's Competition

Ft. Screening of 'Show Her The Money'

Sep 19, 2024 - 03:00 PM, Los Angeles, CA - US



Charter Member Dinner Cruise

Sep 22, 2024 - 06:00 PM,

Long Beach, California - United States



Unlocking Homeownership: A Guide for

Young Professionals

Sep 25, 2024 - 06:00 PM (PDT)



TiECon West 2024

Oct 25, 2024 - 08:00 AM



TiE Global Summit 2024

9 Dec IISC Bengaluru | 10-11 Dec

BIEC Bengaluru | 12 Dec Infosys Mysuru











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