



### Note From The President

Dear TiE SoCal members and well-wishers,

As we look ahead to 2023, I am confident that this will be another year of transformation for TiE SoCal. We have exciting new initiatives in the works and a talented and committed team ready to take on the challenges and opportunities that lie ahead. Our goal is to continue to grow and evolve, delivering value and support to our members and fostering a thriving ecosystem of entrepreneurs and investors in Southern California.



These initiatives will provide our members with access to new resources, tools, and opportunities to connect and grow. By focusing on areas such as TiE Women, TiE University and TiE Youth. We are confident that these initiatives will make a meaningful difference in the lives of our members and help drive positive change in the Southern California ecosystem.

constantly evolving to meet the needs of our members and drive positive change in the Southern California startup and investment community, and these changes are an important part of that ongoing process.

We had a fantastic start of the year with the year's first in-person event, "**Why OpenAI's new ChatGPT will change the future of every industry**"! It was a great turnout with over 160 people in attendance! We would like to thank everyone who participated and helped make this event a great success. Our panel of experts did an amazing job delving into the capabilities of this innovative Chatbot technology and how it's set to transform the way we work and communicate. It was truly an eye-opening experience for all in attendance.

TiE SoCal calendar ahead is full of action-packed events, covering a wide range of topics and featuring guest speakers from various industries. These events provide valuable networking opportunities and the chance to learn from the experiences of successful entrepreneurs and business leaders.

We are thrilled to announce that the **TiE Global Angels Investor Summit 2023** will be taking place on **April 6th** at the **Sheraton in Cerritos**. This highly anticipated event is being jointly organized by **TiE SoCal Angels** and **TiE Global Angels**, and promises to be an unforgettable experience for all attendees. Last year, these two organizations joined forces to bring this event to life, and it was a tremendous success, bringing together some of the brightest minds in the industry. The program will span two days, with the first day dedicated to the Investor Summit, followed by a TiE Leadership meet on the second day. Don't miss out on this opportunity to network with the who's who of the investment community, learn from experts in the field, and gain valuable insights into the latest trends and technologies. [Register now](#) to secure your place at the TiE Global Angels Investor Summit 2023!

We look forward to seeing you at our upcoming events and to supporting you in your professional growth and development. We also **invite you all to join us as volunteers, program leads, investors, mentors, or in whatever other capacity you would like to participate** in. Together, we can achieve and give back so much more. Here's to a prosperous year for all of our members!

#### Thank You

**Ashish Saboo**

President 2022– 2024 | [TiE SoCal](#)

949-532-9901 | [President@socal.tie.org](mailto:President@socal.tie.org)

<https://www.linkedin.com/in/sabooashish/>

12 Countries | 57 Chapters | 3,000 Charter Members |

15K Members

Co-Founder & CTO | [StartupSteroid](#)

[ashish@startupsteroid.com](mailto:ashish@startupsteroid.com)

Deal Flow Management Platform

Connecting Investors with Startups

Founder & CEO | [Tech-Synergy](#)

[asaboo@tech-synergy.com](mailto:asaboo@tech-synergy.com)

BPO & Call Center Services

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## TiE SoCal in 2023

We are thrilled to announce some exciting changes to the TiE SoCal team! With the goal of taking our organization to the next level, we have made strategic additions to our team that will positively impact our

## TiE SoCal Advisory Board 2023-2024



**Shankar Ram**

Chair, TiE Global Board of Trustees  
Managing Member, TiE SoCal Angels



**Navneet Chugh**

Attorney, CPA, Managing Partner  
Chugh LLP



**Ash Patel**

Chairman, President and CEO  
Commercial Bank of California



## TiE SoCal Board Members 2023-2024



**Azad Virk**

Corporate Attorney at Stradling Yocca  
Carlson & Rauth



**Ramesh Patel**

President, Sora Power Inc.



**Vijay Kotrappa**

Investment Committee,  
TiE SoCal Angels Fund



**Smita G. Bagla**

CEO, Aligned Strategies



**Ashok Madan**

Principal, The Madan Group



**Venkat Tadanki**

Investor Advisor Mentor Entrepreneur

Our new team members bring a wealth of experience and expertise to the table, and we are confident that their contributions will help us to continue delivering value to our members and fostering a thriving ecosystem of entrepreneurs and investors in Southern California.

## New Initiatives in 2023

At TiE SoCal, we are always striving to find new ways to support and empower our members. That's why we are excited to announce several new initiatives that we have launched in 2023. These initiatives are

Southern California startup and investment community.

 <ul style="list-style-type: none"><li>&gt; TABS</li><li>&gt; TiE Advisory Board Services</li></ul> <p>Database of interested Charter Members to serve on board of startups and other companies</p>	 <ul style="list-style-type: none"><li>&gt; TIP</li><li>&gt; TiE Internship program</li></ul> <p>Connect Member's kids with CM led and other companies for internships</p>
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We believe that these new initiatives will not only support our existing members but also attract new members and further strengthen the TiE SoCal community. We are excited to continue serving our members and creating a vibrant and supportive environment for entrepreneurs and investors in Southern California.

## Upcoming Events



**TiE SO CAL**  
FOSTERING ENTREPRENEURSHIP

**Connect**

Meet And Greet with New Charter Members, Get To Know Each Other, Discuss Progress, and Upcoming Initiatives

Online Zoom Meeting

**When** - Feb 8, 2023

**Where** - Online Zoom Meeting

*This event is designed to give our Charter Members the opportunity to get to know each other, discuss progress, and share upcoming initiatives.*

The event will take place on the 2nd Wednesday of every month on Zoom, and it will provide a great platform for our Charter Members to connect and build meaningful relationships within the organization.

During this event, Charter members will have the opportunity to introduce themselves, share their background, and learn about the businesses and interests of their fellow members. This will be a great opportunity to expand your network and gain valuable insights from other successful entrepreneurs and investors.

In addition to networking, this event will also be an opportunity to discuss the progress of TiE SoCal and learn about upcoming initiatives. This is a great opportunity for our Charter Members to get involved and contribute to the growth and success of the organization.

encourage you to learn more about the benefits and apply for membership today. We look forward to seeing you. Don't miss out on this opportunity to connect with fellow members and make a meaningful impact on TIE SoCal.

[Register Now](#)



**When** - Feb 9, 2023 at 5.30 pm (PST)

**Where** - 5151 California Ave, Irvine, CA 92617

People have built significant wealth investing in Real Estate. Please join our expert panel and seasoned investors for an open discussion on trends and risk/reward profiles of various opportunities in categories such as multi-family residential, industrial, warehousing, office at various stages such as new development and value-add, and in varying geographies such as the growing sunbelt states and in heavily regulated states such as California.

We will also discuss how one can invest through syndicates, REITs, and in single properties as well leveraging tax efficient strategies such as 1031 exchanges and Opportunity Zone investments.

We will discuss one sector in detail – namely real estate secured debt investment which can offer 8-14% annual returns at a lower risk. Our Charter Members have two debt funds open for investment to accredited investors. We will hear their experience and how this sector of investment can offer good diversification of your portfolio.

**Panel 1:**

- Vijay Kotrappa, experienced Real Estate and Angel investor, Manager 34NReef1 Fund
- Mahesh Patel: Licensed real estate agent, Manager 34NReef1 Fund
- Ashok Madan: multi family operator and syndicate investor, Manager 34NReef1 Fund
- Balaji Rao: Registered financial advisor, Opportunity Zones, DSTs, 1031
- Suba Gopavarapu: Real Estate Developer and Sponsor, Industrial/Warehouse

**Panel 2:** Real Estate Debt Investment (Deepak Krishnan, Amit Dhir)

- Deepak Krishna, CPA, Debt Fund Manager United Funding Investments

- Amit Dhir: Debt Fund Manager, Real Estate investor
- Shaurya Jain: Entrepreneur, Debt Fund Manager, Real Estate investor

Register Now



**WHEN** - Feb 15, 2023, 5:30 pm - 7:00 pm (PST)

TiE SoCal Angels team is excited to bring our popular Startup Pitching event online. We are going to have 4 awesome startups pitch their business plan, idea, product, and fund request in front of our panel of industry leaders and investors.

**If you are interested in pitching your startup**

Please apply at the [TiE SoCal Angels website](https://TIESOCALANGELS.COM). When you go to the website, please review our philosophy, investment process, and partner list.

**Who should attend and see the pitches?**

If you have an early-stage or startup company, are an aspiring entrepreneur, an angel investor or venture capitalist, a family office manager, a corporate VC, or a supporter of the entrepreneurial ecosystem, this is the event for you!

As the event gets closer, we will share the name and information about the selected startups.

Register Here



**When** - Feb 24, 2023, From 4 pm to 6 pm(PST)

**Where** - Irvine, California

TiE SoCal is excited to announce the monthly happy hour event for our members!

Join us on Friday, February 24 in Irvine for an evening of networking and mingling with the TiE SoCal Charter Members, top startups and investors in Southern California. This event is the perfect opportunity to connect with the who's who of TiE SoCal and expand your professional network.

Enjoy delicious food and drinks while making valuable connections with other like-minded entrepreneurs and investors.

This event is open to all. Our Charter Members will have free access to the event. If you're not already a TiE SoCal Charter Member, now is the perfect time to join! Not only will you have access to such exclusive networking opportunities, but you'll also have access to our full calendar of events, including professional workshops and mentorship opportunities.

Don't miss out on this chance to connect with the Southern California startup community.

[Register now](#) to reserve your spot. We look forward to seeing you there!

[Register Here](#)

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# Make your **BIG** idea **Bigger!**

*Investors are waiting to  
hear your pitch at*



## Investor Summit 2023

Thursday, April 6, 2023  
8 AM to 6 PM

[TIEINVESTORSUMMIT.COM](http://TIEINVESTORSUMMIT.COM)



Sheraton, Cerritos, CA 90703



**WHEN** - Thursday, April 6, 2023 (8 am – 6 pm PST)

**WHERE** - [Sheraton, Cerritos](#)

TIE Global Angels Investor Summit in association with TIE SoCal Angels is one of the largest gatherings of venture capitalists, angels, family offices, and individual investors in Southern California.

### Why Attend?

Held at the prestigious Sheraton, Cerritos, this event is the “must- attend” event for investors as well as startups looking to build long-lasting relationships in the Southern California ecosystem. Last few years of this event was well received by the Startups and Investors alike and the event attracted 350+ attendees overall. This year, this year the event is going to be even bigger and better.

**200+ Investors** are expected to attend the event this year including venture capital firms, angel investors, family offices, and individual investors.

All investors are screened prior to receiving admission. Fewer than 100 startups are issued tickets for admission, 25 startup tables are available and only 12 companies will be allowed to pitch.

### WHO SHOULD ATTEND?

Startups from the following industries: Fin-Tech, Bio-Tech, AI/ML, Big Data, Cyber Security, Cannabis, Blockchain, Health and Wellness, Media/Entertainment, Gaming, CPG and Enterprise Software.

### SUMMIT PROGRAM & FEATURES

Access to funding resources Present your business ideas to investors Virtual profile with videos One-on-one meetings maximize exposure.

[Buy Tickets](#)





## NEW CHARTER MEMBERS



Toni DasGupta



Hersh Choksi



Atul Jhalani



Dr. Suresh Patel

[Become TiE SoCal Charter Member](#)

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## Introducing Co-Chairs of TiE SoCal Angels



## Introducing New

### Co-chairs



DHAVAL KAPADIA  
*Founder*  
*Investors Institute*



NATESH KODANCHA  
*Co-Founder/CEO*  
*Satwic Inc.*



[TieSocalAngels.com](https://TieSocalAngels.com)

[@TieSocalAngels](#)



**CHARTER MEMBER & PARTNER EVENTS**

## Pitch Deck Review Workshop for Angels Investors



**Investors Institute**

**PITCH DECK REVIEW WORKSHOP FOR ANGEL INVESTORS**

Practical Steps to Review Startup Pitch Decks Like a Seasoned Investor

With Dhaval Kapadia  
Chairman, Investors Institute

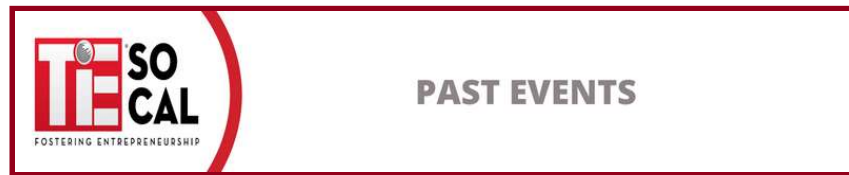
TUESDAY, FEBRUARY 7, 5 PM, PT

<https://www.linkedin.com/in/dhavalKapadia/>

<https://www.investorsinstitute.co>

**When** - Tuesday, February 7 at 5 p.m. PT

Our new co-chair of the Angel Program, Dhaval Kapadia, has developed a workshop on **how to screen pitch decks**. We will discuss screening criteria, what seasoned investors are trying to understand in the initial review, and review "real" pitch decks. This will be a fun and interactive workshop that will get us all reviewing more startups.



We had a fantastic time at our recent event "Why OpenAI's new ChatGPT will change the future of every industry"! Our panel of experts did an amazing job delving into the capabilities of this innovative Chatbot technology and how it's set to transform the way we work and communicate. It was truly an eye-opening experience for all in attendance.

We had a great turnout with over 160 people in attendance, making it one of our most successful events yet! We would like to thank everyone who participated and helped make this event a great success.

We are excited to share some pictures from the event, which you can see in the post. The discussions and insights shared by our panelists were truly enlightening and we are thrilled to have had the opportunity to learn more about the potential of ChatGPT.

This event was just a taste of the many exciting things to come from TiE SoCal. We look forward to hosting more events like this and providing our members with valuable opportunities to learn, connect and grow. Thank you again to everyone who participated and helped make this event a success.

We are excited to see how ChatGPT will change the future of every industry and we can't wait to see the impact it will have on the startup and business communities

***Here are a few glimpses of the event:***







**TE SO CAL**  
FOSTERING ENTREPRENEURSHIP

**FOUR FRESH REASONS TO DO BUSINESS WITH INDIA FORTHWITH**

Wednesday Jan 25th - 5:30 pm Zoom Event

**SPEAKERS**

**NAVNEET CHUGH**  
ATTORNEY, CPA  
THE CHUGH FIRM

**GUNJAN BAGLA**  
CEO, AMRITT, INC.

**NIKHIL MENDHI**  
PRESIDENT & COO  
EXPONENTIAL AI

**KUNTAL MALIA**  
CO-FOUNDER  
STYLENOOK

We had a fantastic time at our recent Zoom event "**Four Fresh Reasons To Do business with India Forthwith**"! Our panel of expert speakers, [Kuntal Malia](#), [Nikhil Mendhi](#), [Navneet Chugh](#), and [Gunjan Bagla](#) provided valuable insights and real-life perspectives on what is real about the opportunities in India in 2023 and what is not.

With over 60 attendees, the event was a great success and we would like to thank everyone who participated and helped make this event possible. The discussions and insights shared by our speakers were truly enlightening and we are thrilled to have had the opportunity to learn more about the business potential of India.

Thank you to our speakers for their thought-provoking insights and for sharing their expertise with us. Your contributions were truly invaluable and made for a truly informative and engaging event.

We look forward to hosting more events like this in the future and providing our members with valuable opportunities to learn, connect and grow. Thank you again to everyone who participated and helped make this event a success.



**PLATINUM SPONSORS**



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