



### Note From The President

Dear TiE SoCal Community,

I am delighted to share that we have newly elected board members who have joined us, and I would like to extend my warm greetings to them. We are excited about the contributions they will make toward the growth and development of our organization.

In February, we organized two fantastic events. The first event was on trends and opportunities in Real Estate, which was a huge success. Our attendees gained valuable insights from almost every aspect of Real Estate industry. The second event, TiE SoCal Happy Hours, was hosted on February 24. It was an excellent networking opportunity for our Charter Members.

TiE SoCal calendar ahead is full of action-packed events covering various topics and featuring guest speakers from multiple industries. These events provide valuable networking opportunities and the chance to learn from the experiences of successful entrepreneurs and business leaders.

I am excited to announce our upcoming events for March. All our forthcoming events are listed in this newsletter. So, remember to mark your calendar. These events are an excellent opportunity for our members to network, learn and grow.

As we move forward, I would like to remind you of the [TiE Global Angels Investor Summit 2023](#), happening on April 6. This event is jointly organized by TiE SoCal Angels and TiE Global Angels and promises to be a sold-out event. The event will span two days, with the first day dedicated to the Investor Summit and a TiE Global Angels Leadership meeting (invite only) on the second day. Don't miss out on this opportunity to network with the who's who of the investment community, learn from experts in the field, and gain valuable insights into the latest trends and technologies. We invite you to [secure your tickets](#) as soon as possible to be part of this grand event that will aid entrepreneurship in the Southern California area.

Thank you for your continued support, and we look forward to seeing you at our upcoming events.

#### Thank You

**Ashish Saboo**

**President 2022– 2024** | [TiE SoCal](#)

**949-532-9901** | [President@socal.tie.org](mailto:President@socal.tie.org)

<https://www.linkedin.com/in/sabooashish/>

**12 Countries** | **57 Chapters** | **3,000 Charter Members** |

**15K Members**



**Co-Founder & CTO** | [StartupSteroid](#)

[ashish@startupsteroid.com](mailto:ashish@startupsteroid.com)

Deal Flow Management Platform

Connecting Investors with Startups

**Founder & CEO** | [Tech-Synergy](#)

[asaboo@tech-synergy.com](mailto:asaboo@tech-synergy.com)

BPO & Call Center Services

US | India | Philippines



**Anshuman Sinha**  
Co-Founder & CEO  
Startup Herald



**Ashok Madan**  
Principal  
The Madan Group



**Azad Virk**  
Corporate Attorney  
Smalling Yocca Carlson & Rauth



**Dhaval Kapadia**  
Chairman  
Investors Institute



**Gaurav Kumar**  
Founder & CEO  
Beyond Codes Inc.



**Natesh Kondancha**  
Partner/CEO  
Safed Inc.



**Ramesh Patel**  
President  
Sara Power Inc.



**Smita Bagla**  
CEO  
Alignd Strategies



**Venkat Tadanki**  
Managing Partner  
Anagah Ventures, Inc.



**Vijay Kotrappa**  
Investment Committee  
TIE Social Angels Fund

## Upcoming Events

**TUESDAY, MARCH 7, 2023**  **12 PM - 1 PM, PST**

FOSTERING ENTREPRENEURSHIP

*Presents*

**ASK ME ANYTHING (AMA) ON  
PERSONAL AND BUSINESS TAXES**



**G.B. Bajaj**  
LEAD TAX ACCOUNTANT  
LIFE ON THRIVE, INC



**Taz Singh CPA**  
PRINCIPAL  
CORPORATE TAX INCENTIVES

 [SOCAL.TIE.ORG](https://SOCAL.TIE.ORG)
[@TIESOCAL](https://twitter.com/TIESOCAL)

**When - March 7, 2023, 12 PM - 1 PM (PST)**

We are excited to announce an upcoming **Ask Me Anything (AMA)** session on personal and business taxes. Our guest speakers are [G.B. Bajaj](#), lead tax accountant at Life of Thrive, Inc., and [Taz Singh CPA](#), Principal at Corporate Tax Incentives.

The event will take place on March 7th, and will provide a unique opportunity to learn from experts in the field of tax accounting. Attendees will have the opportunity to ask questions and receive valuable insights into personal and business tax strategies.

*We hope you can join us for what promises to be an informative and engaging event.*

[Direct Zoom Link to Join](#)



Tuesday, March 7, 2023  
4 pm to 6 pm in Culver City

### SoCal Black Tech Express

See the BIPOC Startup CEOs  
present their Startups

**Canada**  
Consulate General  
Consulat général

**TIE SO CAL**  
FOSTERING ENTREPRENEURSHIP

Join TIE SoCal as a Charter  
Member to attend this event

**When** - March 7, 2023, 4pm - 6pm (PST)

**Where** - Culver City

**TiE SoCal and the Canadian Consulate are excited to announce an exclusive startup pitch event on March 7th**, featuring a small group of Canadian Black-owned/ led startups with significant growth potential. These startups will have the opportunity to present their companies and pitch their ideas to a panel of TiE SoCal Angels investors and TiE SoCal Charter Members.

This event, organized by the TiE SoCal in association with Canadian Consulate, aims to support and uplift the innovative ideas of **Canadian Black-owned/ led startups**.

**This is a Charter Member Exclusive event**, so we encourage all our Charter Members to seize this chance to witness the exceptional talent and innovative business ideas from Canadian startups. Don't miss out on this one-of-a-kind event.



**When** - March 8, 2023 at 5:30 pm (PST)

**Where** - Online Zoom Meeting

on current topics, events, shows they visited, present/pose any issues they might need help with, etc. etc. A free form townhall (slightly moderated) meetup.

[Direct Zoom Link to Join](#)

**INSTILLING AND DEVELOPING ENTREPRENEURIAL MINDSET IN TEENS**

ZOOM WEBINAR

PANELISTS

**JATIN NAHAR**  
CEO & FOUNDER  
Digital Crafters

**VIVEK CHHABRA**  
CEO & FOUNDER  
21IQ Labs, 21IQInnovation

**HEMANT KURANI**  
CO-FOUNDER  
VirtuBox

**TE SO CAL**  
FOSTERING ENTREPRENEURSHIP

**11<sup>TH</sup> MARCH  
11:00AM**

**WHEN** - March 11, 2023, 11:00 am (PST)

All teens and their parents are invited to attend a talk from industry speakers on the power of entrepreneurial mindset at an early age. It has been established through evaluation studies of high-school level curriculum in youth that students increase their aspirations, interest in college, reading, and leadership behavior after participation in entrepreneurship programs.

Perhaps most critically, the experience of a sense of ownership in their lives was four times higher for alumni of youth-entrepreneurship programs than for students who did not take such courses. The development of an entrepreneurial mindset together with the training on leadership, team building, public speaking, technology and finance gives students a head start in life. Being motivated, having the skills to juggle with various tasks and self-confidence are some of the qualities that help them overcome the hurdles. Come and learn from the panelists what matters to be successful in your goals.

[Register Here](#)



**WHEN** - March 15, 2023, 5:30 pm - 7:00 pm (PST)

TiE SoCal Angels team is excited to bring our popular Startup Pitching event online. We are going to have 4 awesome startups pitch their business plan, idea, product, and fund request in front of our panel of industry leaders and investors.

**If you are interested in pitching your startup**

Please apply at the [TiE SoCal Angels website](https://TiESoCalAngels.com). When you go to the website, please review our philosophy, investment process, and partner list.

**Who should attend and see the pitches?**

If you have an early-stage or startup company, are an aspiring entrepreneur, an angel investor or venture capitalist, a family office manager, a corporate VC, or a supporter of the entrepreneurial ecosystem, this is the event for you!

As the event gets closer, we will share the name and information about the selected startups.

**Founders - Register Here**



**When** - March 23, 2023, 5.30 pm - 6.30 pm (PST)

**Where** - Online Zoom Meeting

**Direct Zoom Link to Join**



**WHEN** - March 25, 2023

It is orange blossom season. Our Charter Member **Harry Kurani**, has graciously agreed to host an Orange blossom festival social mixer for TiE SoCal Charter Members and their families on Saturday, March 25. Some of us had a chance to attend the fantastic lunch event at his estate two years ago which has hundreds of Orange and Avocado trees.

Please save the date and we will get back to you all with more details!



**WHEN** - Thursday, April 6, 2023, 8.30 am – 5 pm (PST)

**WHERE** - [Sheraton, Cerritos](#)

As you know, TiE is a global network of entrepreneurs, investors, and professionals that provides resources and support to startups at all stages of their growth. The TiE Global Angels Investor Summit 2023 is an excellent opportunity for founders to connect with potential investors, pitch their ideas, and learn from successful entrepreneurs.

The event will feature keynote speakers, panel discussions, and networking sessions that will cover a range of topics, including fundraising, market trends, and emerging technologies.

We wanted to remind you that the **early bird ticket prices are available until March 10th**, after which the prices will increase. You can find the full list of ticket options and pricing on our website.

***Here is the list of all the ticket options for the TiE Global Angels Investor Summit 2023:***



## Startup Pitching

### APPLY TO PITCH

REGULAR PRICE - \$1,800

**\$1500**

Early Bird Price  
valid till  
March 10, 2023

**Pitch in front of 60+  
Accredited Investor  
Groups**

ONLY VERIFIED STARTUPS WILL  
BE ALLOWED TO PITCH



[Apply Now](#)

If your **application is accepted**, you will receive a payment link to purchase your ticket.

Thursday, April 6, 2023

Sheraton, Cerritos, CA 90703



## Display Table

### GET DISPLAY TABLE

REGULAR PRICE - \$1,200

**\$950**

Early Bird Price  
valid till  
March 10, 2023

**Raise your brand  
awareness and  
increase visibility**

LIMITED SPACES AVAILABLE

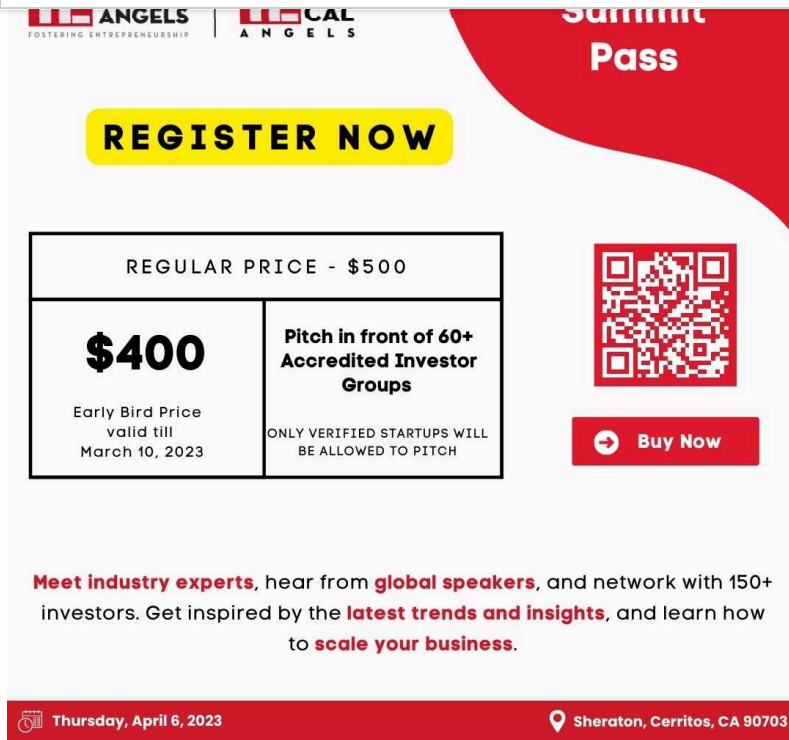


[Get Display Table](#)

Unique opportunity to **showcase your products and services** to investors and attendees from diverse industries. Increase your **brand visibility**, **generate leads**, and **expand your network**.


Thursday, April 6, 2023

Sheraton, Cerritos, CA 90703



**REGISTER NOW**

REGULAR PRICE - \$500	
<b>\$400</b> Early Bird Price valid till March 10, 2023	<b>Pitch in front of 60+ Accredited Investor Groups</b> <small>ONLY VERIFIED STARTUPS WILL BE ALLOWED TO PITCH</small>



[Buy Now](#)

**Meet industry experts**, hear from **global speakers**, and network with 150+ investors. Get inspired by the **latest trends and insights**, and learn how to **scale your business**.

Thursday, April 6, 2023 Sheraton, Cerritos, CA 90703

We have limited seats available, therefore we encourage you to book your tickets early to secure your spot at the TiE Global Angels Investor Summit 2023. If you have any questions or require further information, please do not hesitate to contact us at [anshuman@tiesocalangels.com](mailto:anshuman@tiesocalangels.com).

*Thank you for your interest, and we look forward to seeing you at the TiE Global Angels Investor Summit 2023.*

### Buy Tickets



**NEW CHARTER MEMBERS**



**Parimal Shah**



**Prashna Raniga**



**Jay Talaviya**

Become TiE SoCal Charter Member





## Charter Member & Partner Events



# Business Networking Breakfast

Wednesday,  
March 15, 2023  
9 am - 11 am

(For breakfast attendees, available from 8-9 am)

Hilton Garden Inn Anaheim/Garden Grove  
11777 Harbor Blvd  
Garden Grove, CA 92840

SPEAKER:

**Petros Frangos**  
HR On-Call, Inc.



TOPIC:

**“Gamification: How Game Theory  
Makes Work Fun and Profits Soar.”**

Why do some companies have low turnover, engaged workforces, great morale, and higher profits while others struggle to keep up? Learn some of the secrets and easy-to-apply strategies that will both make work fun and profits soar.



### What is the Community Navigator Pilot Program?

The Community Navigator Pilot Program, or CNPP, offers various programs and assistance to help your business bounce back from the instability caused by the pandemic.

### Schedule FREE Business Counseling!

We want to hear directly from you about what your business is, what your goals are, and what challenges you face. Together, with the help of the SBA CNPP program, we can help you get what you need.

To learn more or to schedule a counseling, visit [CNPP.ABAOC.ORG](https://CNPP.ABAOC.ORG)

[Register Here](#)

**Investors Institute**

## **DUE DILIGENCE PROCESS WORKSHOP FOR ANGEL INVESTORS**

Learn the practical process by which we determine if a startup is ready for investment

**TUESDAY,  
MARCH 14,  
5 PM, PT**

With  
**Dhaval Kapadia**  
Chairman, Investors Institute



I want to invite you to our upcoming Due Diligence Process Workshop, which will take place on March 14 at 5 p.m.

The workshop will cover key elements of the due diligence process for startups and will provide a comprehensive overview of what you need to know when evaluating potential investments. I will walk you through the steps involved in conducting a thorough due diligence analysis, including the legal, financial, and operational aspects.

In my previous career working in private equity and now investing in early-stage startups, I have been part of dozens of teams that have acquired or invested in companies. My goal in this workshop is to share my knowledge and experience of how good due diligence is conducted, and what red flags we generally look for as we go through this process.

This will be an Investors Institute event and will be 100% free to TiE SoCal CMs. Please reserve your spot.

I look forward to seeing you at the workshop.

[Reserve Your Spot](#)

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# U.S.-INDIA RELATIONS: TODAY AND TOMORROW

## WITH FORMER U.S. AMBASSADOR TO INDIA (2017-2021), KENNETH I. JUSTER

Moderated by Gunjan Bagla, CEO of Amritt, Inc.

**Wednesday, March 29, 2023**

### TIME:

6:00 PM: Reception

6:45 PM: Dinner & Presentation

### LOCATION:

Huntington Club  
6501 Palm Ave, Huntington Beach,  
CA 92648

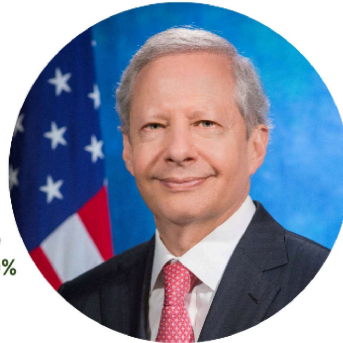
### TICKETS:

Registrants signing up through the TIE newsletter are eligible for a 20% discount off non-member tickets.

Use code: TIE20

Members: \$70

Non-members: \$80



**MORE INFORMATION: [WWW.WORLDAFFAIRSCOUNCIL.ORG/EVENTS](http://WWW.WORLDAFFAIRSCOUNCIL.ORG/EVENTS) OR CALL 949-354-3180**

[Register Here](#)



## PAST EVENTS

### REAL ESTATE INVESTMENT TRENDS AND OPPORTUNITIES



 Feb 9, 2023

 5.30 pm

 5151 California Ave, Irvine, CA 92617



We had a fantastic time at our recent event "Real Estate Investment Trends and Opportunities"! It was well-attended, engaging, and informative, and we had a fantastic experience. The event had two panels, each panel consisted of real estate industry leaders.

**Panel 1:**

- Mahesh Patel: Licensed real estate agent, Manager 34NReef1 Fund
- Ashok Madan: multi-family operator and syndicate investor, Manager 34NReef1 Fund
- Balaji Rao: Registered financial advisor, Opportunity Zones, DSTs, 1031
- Subba Gopavarapu: Real Estate Developer and Sponsor, Industrial/Warehouse

**Panel 2: Real Estate Debt Investment (Deepak Krishnan, Amit Dhir)**

- Deepak Krishan, CPA, Debt Fund Manager United Funding Investments
- Michael Gould, JD, Debt Fund Manager, United Funding Investments
- Amit Dhir: Debt Fund Manager, Real Estate investor
- Shaurya Jain: Entrepreneur, Debt Fund Manager, Real Estate investor

The expert panel and seasoned investors who participated in the discussion provided valuable insights and perspectives on the current trends and opportunities in real estate investment, covering categories such as multi-family residential, industrial, warehousing, and office.



Attendees learned about investing in syndicates, REITs, and single properties, as well as tax-efficient strategies such as 1031 exchanges and Opportunity Zone investments. The detailed discussion on real estate secured debt investment and its potential for diversification of a portfolio was particularly interesting.

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We had a fantastic time at our recent event "Happy Hour - An Evening with the Opportunity to Network and Connect". It was a fantastic opportunity for TiE SoCal members to connect and expand their professional network. It was attended by over forty charter members.



TiE SoCal hosts Charter Member Happy Hour on the last Friday of each month.



The logo for CHUGH, featuring the name in white capital letters on a red rectangular background.The logo for Stradling, featuring the name in blue lowercase letters with a blue feather-like graphic above the 'i'.

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